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## Report on SBLF Participants' <br> Small Business Lending Growth

Submitted to Congress pursuant to Section 4106(3) of the Small Business Jobs Act of 2010

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## OVERVIEW

Small businesses are a vital part of the American economy and their success is a critical component of economic growth. Established by the Small Business Jobs Act of 2010 (the Act), the Small Business Lending Fund (SBLF) is a dedicated fund designed to provide capital to qualified community banks ${ }^{1}$ and community development loan funds (CDLFs) in order to encourage small business lending. The purpose of the SBLF is to encourage Main Street banks and small businesses to work together, help create jobs, and promote economic growth in communities across the nation

This report provides information on changes in small business lending by SBLF participants as of March 31, 2016, relative to baseline levels. ${ }^{2}$ As of March 31, 2016, institutions participating in SBLF have made important progress in increasing their small business lending, helping to support small businesses and local economies across the nation.

- This report includes information on the 85 institutions that continued to participate in the program as of March 31, 2016 and submitted quarterly supplemental reports for the first quarter, including 39 community banks and 46 CDLFs. As of June 1, 2016, 250 institutions with aggregate investments of $\$ 3.5$ billion have fully redeemed their SBLF Treasury investment and exited the program, and 8 institutions have partially redeemed $\$ 49$ million (or 54 percent of their SBLF securities) while continuing to participate in the program.
- Since the program's inception, the total increase in small business lending reported by current and former ${ }^{3}$ SBLF participants is $\mathbf{\$ 1 8 . 5}$ billion over baseline.
- As of Q1 2016, current SBLF participants have increased their small business lending by \$4.3 billion over a \$5.1 billion baseline.
- Increases in small business lending are widespread among remaining SBLF participants. To date, all of the 39 participating community banks and 43 of the 46 CDLFs (or 93 percent) have increased their small business lending. In addition, 80 of the 85 SBLF participants (or 94 percent) have increased their small business lending by 10 percent or more.

Please see Appendix A for additional information regarding the methodology employed in this report. Please note that charts comparing SBLF lending to peer groups will no longer be included in this report due to the significantly reduced number of banks left in the program expected after the Act's step up rate increase to 9 or 13.8 percent following quarter of Q1 2016

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## BACKGROUND

This report is submitted to Congress pursuant to Section 4106(3) of the Act, which directs the Secretary of the Treasury to provide a quarterly written report on how institutions participating in the SBLF program have used the funds they received under the program.

Treasury invested more than $\$ 4.0$ billion in 332 institutions through the SBLF program. These amounts include investments of $\$ 3.9$ billion in 281 community banks and $\$ 104$ million in 51 CDLFs. Collectively, these institutions operate in more than 3,000 locations across 47 states and the District of Columbia. This report includes information on the 85 institutions that continued to participate in the program as of March 31, 2016 and submitted quarterly supplemental reports for the fourth quarter, including 39 community banks and 46 CDLFs. The initial disbursement of SBLF funding to banks occurred on June 21, 2011, with subsequent transactions completed thereafter until the program's September 27, 2011 statutory funding deadline.

The SBLF program was designed using an incentive mechanism to encourage participant lending to small businesses.

- For community banks, the SBLF program was structured to encourage small business lending through a dividend or interest rate incentive structure. The initial rate payable on SBLF capital was, at most, 5 percent, and the rate fell to 1 percent if a bank's small business lending increased by 10 percent or more. ${ }^{4}$ Banks that increase their lending by amounts less than 10 percent pay rates between 2 percent and 4 percent. Bank dividend rates became fixed after the first two years (in Q3 2013) based on lending in that quarter. ${ }^{5}$ If a bank's lending did not increase in the first two years, however, the rate increased to 7 percent. If a bank has not repaid the SBLF funding after four and a half years, the rate increases to 9 percent.
- For CDLFs, the SBLF program was structured to encourage small business lending through access to low-cost capital at a 2 percent interest rate. These non-profit loan funds play a critical role in distressed communities across the country that lack access to mainstream financial services. CDLFs engage in activities including offering microloans to entrepreneurs, providing mezzanine debt to growing small businesses, and financing community facilities like charter schools and health clinics.

The additional lending capacity provided by SBLF capital - coupled with the program's dividend or interest rate incentives in the case of community banks - encouraged institutions to increase small business lending. Because of the program's structure, increases in small business lending cannot be directly linked to the use of SBLF funds. However, the program's impact can be observed indirectly.

This report highlights the growth in small business lending over baseline for current participants as well as the aggregate impact of the program on small business lending among all program participants, both current and redeemed.

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## INCREASES IN SMALL BUSINESS LENDING OVER BASELINE LEVELS

## Quarter Over Quarter Growth in Small Business Lending Reported by Current Program Participants

The following graph shows the aggregate increase in qualified small business lending reported by current SBLF participants as of March 31, 2016. These figures reflect changes in small business lending over baseline levels as specified by the Act (defined as the loan balances that were reported for each of the four calendar quarters ended June 30, 2010). The first four of Treasury's investments in SBLF participants were made in the quarter ended June 30, 2011, with all subsequent investments made in the quarter ended September 30, 2011

Increase in Small Business Lending over Baseline by SBLF Participants ${ }^{6}$
(Reported as of March 31, 2016)


Redemptions of Treasury's investments under the SBLF program have been the single largest driver of changes in total qualified small business lending reported in recent quarters. As institutions redeem from the SBLF program, their respective increases or decreases in lending over baseline are removed from total qualified small business loan growth calculations going forward. For example, should an SBLF institution with $\$ 100$ million in qualified small business lending growth over baseline redeem from the program, the growth associated with that institution would be omitted from total qualified small business loan growth calculations going forward, such that remaining participants would need to generate a net increase in qualified small business lending of at least $\$ 100$ million for the total qualified small business loan growth level to remain the same as reported in the previous quarter. The redemption of institutions with negative changes in qualified small business lending over baseline can have the inverse effect where, due to netting effects, the impact of the redemption is an increase in the total qualified small business lending reported.

[^2]Beginning in late 2015, SBLF experienced a significant increase in redemptions by bank participants, likely in anticipation of the Act's step-up in interest or dividend rates in Q1 2016. As a result of the increase in redemptions, total lending growth over baseline reported is declining as shown in the chart above. As of March 31, 2016, the total cumulative net increase in small business lending over baseline reported by current SBLF participants during the course of their participation in the SBLF program is $\$ 4.3$ billion, a decrease of $\$ 4.5$ billion from the previous quarter. ${ }^{7}$

As of June 1, 2016, 250 institutions with aggregate investments of $\$ 3.5$ billion have fully redeemed their SBLF Treasury investment and exited the program, and 8 institutions have partially redeemed $\$ 49$ million (or 54 percent of their SBLF securities) while continuing to participate in the program.

Increases in small business lending are widespread among remaining SBLF participants. To date, all of the 39 participating community banks and 43 of the 46 CDLFs (or 93 percent) have increased their small business lending. In addition, 80 of the 85 SBLF participants (or 94 percent) have increased their small business lending by 10 percent or more.

## Changes in Small Business Lending Report Pre and Post Investment Period

In the period between the baseline and the investment date, some participants increased lending, while others decreased. The Act, and the associated program terms, required that an institution's initial dividend or interest rate be based on call report data published in the quarter immediately preceding the date of Treasury's investment. Among other effects, this provision may have encouraged institutions to increase small business lending prior to entering the SBLF program, as they would receive the associated dividend or interest rate benefit immediately upon entry. At the same time, some institutions took actions (e.g., sales of loans or branches or reductions in loans outstanding) that reduced the amount of reported small business lending, such that their initial change in small business lending over their baseline was negative.

In total, 262 ( 79 percent) of SBLF participants increased lending by $\$ 4.5$ billion and 70 ( 21 percent) participants decreased lending by $\$ 991$ million from the baseline period until the time of Treasury's initial investments in the quarter ended September 30, 2011, as shown in the darker blue in the chart above. In subsequent quarters the dark blue bar shows the affect of institutions that redeemed on the pre investment period.

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## Aggregate Growth in Small Business Lending By Current and Former Participants

The chart below shows the cumulative net lending growth of all current and former participants in the program by incorporating changes in qualified small business lending over baseline for former SBLF participants at the amount reported in the final quarter of program participation and holding those balance changes constant in future quarters.

For example, if an SBLF participant reported a total increase in small business lending of $\$ 100$ million over baseline in the final quarter prior to a full redemption, that amount is held constant and included in the net small business lending growth calculation in each quarter thereafter, instead of being removed as under the method described in the previous section. This approach captures the cumulative lending by all participants, both current and redeemed, and more comprehensively displays total historical program impact.

As of March 31, 2016, the total cumulative net impact on qualified small business lending over baseline reported by current and former SBLF participants is $\$ 18.5$ billion, an increase of $\$ 0.1$ billion from the previous quarter.

# Current and Historical Change in Small Business Lending over Baseline by SBLF Participants ${ }^{8}$ <br> (Reported as of March 31, 2016) 



■ Cumulative Net Lending Balances Reported by All Redeemed Institutions through Reported Quarter
■ Cumulative Net Lending Balances Reported by All Current Participants through Reported Quarter

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Using average loan size data reported by SBLF participants in the Third Annual Lending Survey ${ }^{9}$, this $\$ 18.5$ billion represents an estimated 76,130 in qualified small business loans made by SBLF participants.

## Distribution of Small Business Lending Increases by Quartile

If ranked and grouped by the amount of SBLF funds received, the 83 institutions that received $\$ 15$ million or more of SBLF funding accounted for $\$ 8.5$ billion of the total reported increase in small business lending of $\$ 18.5$ with $\$ 2.7$ billion of funds received. The graph below shows the changes in small business lending across four equally-sized groups of SBLF participants based on the dollar amount of SBLF funds received.

Changes in Small Business Lending by Dollar Amount of SBLF Funds Received (Reported as of March 31, 2016)


Institutions with the largest initial investments saw the largest absolute increases in small business lending. However, institutions with the smallest initial investments saw the largest proportional increase, growing small business lending by a factor of 12 over baseline.

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If ranked and grouped by the dollar value of changes in small business lending, the top quartile of current and former participants accounted for $\$ 13.7$ billion of the total reported increase in small business lending with $\$ 1.9$ billion of SBLF funds received. Institutions in the bottom quartile decreased their small business lending by a total of $\$ 800$ million in aggregate. Of the 82 institutions in the fourth quartile, 31 reported negative changes in small business lending over baseline in the period of redemption. The net effect of the declines in small business lending at the 31 institutions was an overall decline in small business lending in the fourth quartile.

The following graph shows the change in small business lending across four equally-sized groups of SBLF participants based on the dollar amount of their change in lending.

Increase in Small Business Lending by Dollar Amount of Lending Change
(Reported as of March 31, 2016)


Quartiles by Dollar Amount of Change in Small Business Lending
$■$ SBLF Funds Received $\quad$ Change in Small Business Lending over Baseline

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## Distribution of Small Business Lending Increases by Institution Size

Small business lending increased among groups of institutions of all sizes (as defined by total assets), with the largest aggregate increases in dollar value reported by institutions with under 250 million in total assets. ${ }^{10}$ The largest institutions (defined as those participants with more than $\$ 1.0$ billion in total assets) increased small business lending by $\$ 4.6$ billion while the smallest institutions (defined as those participants with less than $\$ 250$ million in assets) increased small business lending by $\$ 5.3$ billion.

The following graph shows cumulative increases in small business lending across four categories of institution size.

## Increase in Small Business Lending by Institution Size <br> (Reported as of March 31, 2016)



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## Distribution of Small Business Lending Increases by Regional Geography

In each region of the country, SBLF participants reported aggregate increases in small business lending. Institutions in the Southeast reported the largest aggregate increase (\$4.8 billion) with one of the larger shares of SBLF funds received (\$859 million).

The following graph shows increases in small business lending over baseline levels and SBLF funds received across six geographic regions. ${ }^{11}$

Increase in Small Business Lending by Regional Geography
(Reported as of March 31, 2016)


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## APPENDICES

A. Report Methodology
B. Changes in Lending Since Initial SBLF Investments
C. Institution-Specific Reporting on Small Business Lending by SBLF Participants

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## APPENDIX A: REPORT METHODOLOGY

This report provides information on changes in small business lending, business lending, and other (non-business related) lending by SBLF participants as of March 31, 2016, relative to baseline levels. For each institution analyzed for this report, changes in lending are measured as the dollar value or percentage change, as noted, in lending between March 31, 2016 and the baseline period, unless otherwise specified. The baseline is calculated as the average of the applicable loan amounts that the institution reported for each of the four calendar quarters ended June 30, 2010.

## Measurement of Small Business Lending

SBLF participants, which include banks and community development loan funds (CDLFs), report changes in small business lending by submitting quarterly reports to Treasury. This information is aggregated and presented in summary form in the "Increases in Small Business Lending Over Baseline Levels" section of this report.

The Act defines "small business lending" as business loans that are (i) \$10 million or less in amount to businesses with $\$ 50$ million or less in revenue and (ii) included in one of the following categories:

- Commercial and industrial loans
- Owner-occupied nonfarm, nonresidential real estate loans ("owner-occupied CRE")
- Loans to finance agricultural production and other loans to farmers ("agricultural production")
- Loans secured by farmland ("farmland")

The SBLF program terms provide for additional adjustments to the calculation of small business lending relating to net charge-offs and portions of loans guaranteed by the U.S. government or for which risk has been assumed by third parties, as well as mergers and acquisitions and purchases of loans.

Changes in small business lending are calculated as the difference between the level of loans outstanding as of March 31, 2016 and the baseline amount. Participants report their baseline and changes in small business lending by submitting quarterly supplemental reports to Treasury. The most recent supplemental report includes lending information as of March 31, 2016. Participants are required to revise prior period submissions of small business lending data if inaccuracies are identified. Treasury publishes this updated information quarterly in its Report on SBLF Participants' Small Business Lending Growth (previously titled the SBLF Use of Funds Report). This report includes restatements of prior period institution-specific information in the report appendices, which are also available in Microsoft Excel format. These resubmissions may yield minor differences in reporting, with each report including the most recent available data for the then-current period as well as all prior periods. Because the most recent information available for all periods is included in each quarterly report, Treasury does not generally revise prior period reports to reflect these resubmissions.

When a SBLF participant exits the program, the associated changes to qualified small business lending are removed from the total qualified small business growth calculation in the quarter of redemption, as well as all future reporting periods.

Institution-specific reporting on changes in small business lending by SBLF participants is presented in Appendix C.

## APPENDIX B: CHANGES IN LENDING SINCE INITIAL SBLF INVESTMENTS

The table on this page includes the aggregate increases in qualified small business lending by participants since the initial SBLF investments. ${ }^{12}$ Additionally, it shows quarter-over-quarter changes in the number of participants reporting lending in the five ranges of small business loan growth that correspond to various dividend or interest rates payable on SBLF securities. Please see Appendix D for institution-specific reporting of small business lending by SBLF participants.

| Participant Changes in Qualified Small Business Lending Since Initial SBLF Investments (Q3 2011) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 2011 | Q1 2012 | Q2 2012 | Q3 2012 | Q4 2012 | Q1 2013 | Q2 2013 | Q3 2013 | Q4 2013 | Q1 2014 | Q2 2014 | Q3 2014 | Q4 2014 | Q1 2015 | Q2 2015 | Q3 2015 | Q4 2015 | Q1 2016 |
| Cumulative Increase in Small Business Lending (\$ in Billions) | \$1.3 | \$1.7 | \$3.1 | \$3.9 | \$5.2 | \$5.4 | \$6.8 | \$7.4 | \$8.7 | \$8.6 | \$9.8 | \$10.6 | \$11.6 | \$12.3 | \$12.5 | \$11.7 | \$7.7 | \$3.3 |
| Change in Small Business Lending (\# of Participants) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Under 2.5\% or Reduced | 156 | 137 | 93 | 84 | 65 | 70 | 47 | 40 | 31 | 34 | 26 | 20 | 16 | 14 | 12 | 14 | 10 | 4 |
| 2.5 to $4.9 \%$ Increase | 46 | 37 | 39 | 20 | 17 | 17 | 6 | 10 | 9 | 8 | 13 | 4 | 6 | 4 | 5 | 2 | 5 | 0 |
| 5.0 to $7.4 \%$ Increase | 45 | 31 | 26 | 22 | 17 | 19 | 18 | 9 | 8 | 9 | 3 | 9 | 6 | 6 | 6 | 4 | 3 | 3 |
| 7.5 to $9.9 \%$ Increase | 27 | 27 | 26 | 31 | 20 | 12 | 16 | 15 | 12 | 8 | 7 | 7 | 4 | 8 | 6 | 5 | 3 | 1 |
| 10.0\% or Greater Increase | 58 | 100 | 147 | 169 | 201 | 199 | 228 | 233 | 238 | 236 | 241 | 240 | 424 | 235 | 230 | 205 | 141 | 77 |

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APPENDIX C: INSTITUTION-SPECIFIC REPORTING ON SMALL BUSINESS LENDING BY SBLF PARTICIPANTS
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Institutions Participating in SBLF
Report on Information from 3/31/2016 Quarterly Supplemental Reports transmitted with July 2016 Report

| Institution |  |  | Bank or CDLF? | SBLF Funding Outstanding | Qualified Small Business Lending as of 3/31/2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name | City | State |  |  | Baseline Level | Current Level | Increase (Decrease) over Baseline | \% Change over Baseline | Resulting Rate |
| Southern States Bancshares, Inc. | Anniston | AL | Bank | 7,492,000 | 79,579,000 | 125,518,000 | 45,939,000 | 57.73\% | 9.00\% |
| Rock Bancshares, Inc. | Little Rock | AR | Bank | 6,742,000 | 56,208,000 | 102,575,000 | 46,367,000 | 82.49\% | 13.80\% |
| CU Bancorp (1st Enterprise Bank) | Encino | CA | Bank | 16,400,000 | 340,835,000 | 692,492,000 | 351,657,000 | 103.18\% | 9.00\% |
| California Bank of Commerce | Lafayette | CA | Bank | 11,000,000 | 73,565,000 | 298,164,000 | 224,599,000 | 305.31\% | 9.00\% |
| Capital Bank | San Juan Capistrano | CA | Bank | 3,132,000 | 16,458,000 | 107,135,000 | 90,677,000 | 550.96\% | 9.00\% |
| HomeBancorp, Inc. | Tampa | FL | Bank | 7,398,000 | 12,298,000 | 33,647,000 | 21,349,000 | 173.60\% | 9.00\% |
| The Peoples Bank of Talbotton | Talbotton | GA | Bank | 890,000 | 5,943,000 | 10,265,000 | 4,322,000 | 72.72\% | 9.00\% |
| Illinois State Bancorp, Inc. | Chicago | IL | Bank | 6,684,000 | 60,188,000 | 88,759,000 | 28,571,000 | 47.47\% | 9.00\% |
| Tri-County Financial Group, Inc. | Mendota | IL | Bank | 10,000,000 | 165,135,000 | 278,238,000 | 113,103,000 | 68.49\% | 9.00\% |
| MidSouth Bancorp, Inc. | LaFayette | LA | Bank | 32,000,000 | 401,918,000 | 567,752,000 | 165,834,000 | 41.26\% | 9.00\% |
| First NBC Bank Holding Company | New Orleans | LA | Bank | 37,935,000 | 370,388,000 | 633,884,000 | 263,496,000 | 71.14\% | 9.00\% |
| Origin Bancorp (Community Trust Financial Corporation) | Ruston | LA | Bank | 48,260,000 | 387,778,000 | 740,784,000 | 353,006,000 | 91.03\% | 9.00\% |
| Island Bancorp, Inc. | Edgartown | MA | Bank | 2,000,000 | 23,581,000 | 37,217,000 | 13,636,000 | 57.83\% | 9.00\% |
| New England Bancorp, Inc. | Hyannis | MA | Bank | 4,000,000 | 50,065,000 | 83,685,000 | 33,620,000 | 67.15\% | 9.00\% |
| Howard Bancorp, Inc. | Ellicott City | MD | Bank | 12,562,000 | 207,071,000 | 294,767,000 | 87,696,000 | 42.35\% | 9.00\% |
| Crestmark Bancorp, Inc. | Troy | MI | Bank | 8,250,000 | 198,199,000 | 454,294,000 | 256,095,000 | 129.21\% | 9.00\% |
| Fortune Financial Corporation | Arnold | мо | Bank | 3,255,000 | 46,918,000 | 58,328,000 | 11,410,000 | 24.32\% | 9.00\% |
| Cardinal Bancorp II, Inc. | Washington | мо | Bank | 6,251,000 | 62,590,000 | 76,447,000 | 13,857,000 | 22.14\% | 13.80\% |
| First Colebrook Bancorp, Inc. | Colebrook | NH | Bank | 3,623,000 | 61,976,000 | 84,099,000 | 22,123,000 | 35.70\% | 9.00\% |
| Regal Bank | Livingston | NJ | Bank | 7,000,000 | 25,872,000 | 38,120,000 | 12,248,000 | 47.34\% | 9.00\% |
| Freedom Bank | Maywood | NJ | Bank | 4,000,000 | 32,445,000 | 67,044,000 | 34,599,000 | 106.64\% | 9.00\% |
| Highlands Bancorp, Inc. | Vernon | NJ | Bank | 6,853,000 | 33,899,000 | 119,668,000 | 85,769,000 | 253.01\% | 9.00\% |
| Alma Bank | Astoria | NY | Bank | 19,000,000 | 91,798,000 | 303,225,000 | 211,427,000 | 230.32\% | 9.00\% |
| Catskill Hudson Bancorp, Inc. | Rock Hill | NY | Bank | 9,681,000 | 116,393,000 | 162,327,000 | 45,934,000 | 39.46\% | 9.00\% |
| AmeriBank Holding Company | Collinsville | ок | Bank | 5,347,000 | 33,172,000 | 78,597,000 | 45,425,000 | 136.94\% | 9.00\% |
| Enterprise Financial Services Group, Inc. | Allison Park | PA | Bank | 5,000,000 | 87,306,000 | 109,613,000 | 22,307,000 | 25.55\% | 9.00\% |
| Monument Bank (PA) | Doylestown | PA | Bank | 2,970,000 | 19,715,000 | 51,112,000 | 31,397,000 | 159.25\% | 9.00\% |
| Covenant Financial Inc. (MileStone Bank) | Doylestown | PA | Bank | 5,100,000 | 46,778,000 | 121,989,000 | 75,211,000 | 160.78\% | 9.00\% |
| Evolve Bancorp, Inc. | Cordova | TN | Bank | 3,099,000 | 19,101,000 | 130,376,000 | 111,275,000 | 582.56\% | 9.00\% |
| SmartFinancial, Inc. | Knoxville | TN | Bank | 12,000,000 | 150,898,000 | 246,908,000 | 96,010,000 | 63.63\% | 9.00\% |
| InsCorp, Inc. | Nashville | TN | Bank | 3,000,000 | 27,512,000 | 99,364,000 | 71,852,000 | 261.17\% | 9.00\% |
| Sovereign Bancshares, Inc. | Dallas | TX | Bank | 24,500,000 | 183,263,000 | 266,424,000 | 83,161,000 | 45.38\% | 9.00\% |
| Joaquin Bankshares Inc. | Huntington | TX | Bank | 1,000,000 | 40,722,000 | 50,488,000 | 9,766,000 | 23.98\% | 13.80\% |
| AIM Bancshares, Inc. | Levelland | TX | Bank | 9,100,000 | 109,834,000 | 318,404,000 | 208,570,000 | 189.90\% | 13.80\% |
| FB BanCorp | San Antonio | TX | Bank | 6,000,000 | 39,335,000 | 120,635,000 | 81,300,000 | 206.69\% | 9.00\% |
| LCA Bank Corporation | Park City | UT | Bank | 2,727,000 | 14,000 | 2,789,000 | 2,775,000 | 19821.43\% | 9.00\% |
| Medallion Bank | Salt Lake City | UT | Bank | 26,303,000 | 233,231,000 | 380,866,000 | 147,635,000 | 63.30\% | 9.00\% |
| Nicolet Bankshares, Inc. | Green Bay | WI | Bank | 12,200,000 | 371,324,000 | 429,549,000 | 58,225,000 | 15.68\% | 9.00\% |
| MVB Financial Corp. | Fairmont | wv | Bank | 8,500,000 | 86,952,000 | 197,751,000 | 110,799,000 | 127.43\% | 9.00\% |
| Main Street Launch (OBDC Small Business Finance) | Oakland | CA | CDLF | 219,000 | 2,473,000 | 6,458,000 | 3,985,000 | 161.14\% | 2.00\% |
| California Coastal Rural Development Corporation | Salinas | CA | CDLF | 870,000 | 9,545,000 | 10,569,000 | 1,024,000 | 10.73\% | 2.00\% |
| Low Income Investment Fund | San Francisco | CA | CDLF | 7,490,000 | 26,595,000 | 101,673,000 | 75,078,000 | 282.30\% | 2.00\% |
| Opportunity Fund Northern California | San Jose | CA | CDLF | 2,236,000 | 5,935,000 | 49,591,000 | 43,656,000 | 735.57\% | 2.00\% |
| Valley Economic Development Center, Inc. | Van Nuys | CA | CDLF | 661,000 | 11,450,000 | 38,182,000 | 26,732,000 | 233.47\% | 2.00\% |

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Institutions Participating in SBLF
Report on Information from 3/31/2016 Quarterly Supplemental Reports transmitted with July 2016 Report

| Institution |  |  | Bank or CDLF? | SBLF Funding Outstanding | Qualified Small Business Lending as of 3/31/2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name | City | State |  |  | Baseline Level | Current Level | Increase (Decrease) over Baseline | $\begin{gathered} \text { \% Change over } \\ \text { Baseline } \\ \hline \end{gathered}$ | Resulting Rate |
| Rural Community Assistance Corporation | West Sacramento | CA | CDLF | 4,300,000 | 6,104,000 | 10,276,000 | 4,172,000 | 68.35\% | 2.00\% |
| Colorado Enterprise Fund, Inc. | Denver | CO | CDLF | 463,000 | 5,721,000 | 16,969,000 | 11,248,000 | 196.61\% | 2.00\% |
| Capital for Change, Inc. (Greater New Haven Community Loan Fund) | New Haven | CT | CDLF | 525,000 | 758,000 | 3,077,000 | 2,319,000 | 305.94\% | 2.00\% |
| Partners for the Common Good, Inc. | Washington | DC | CDLF | 1,009,000 | 4,888,000 | 5,237,000 | 349,000 | 7.14\% | 2.00\% |
| BUILDING HOPE.... CHARTER SCHOOL FACILITIES FUND | Washington | DC | CDLF | 2,091,000 | 23,190,000 | 27,975,000 | 4,785,000 | 20.63\% | 2.00\% |
| Access to Capital for Entrepreneurs, Inc. (Appalachian Community |  |  |  |  |  |  |  |  |  |
| Enterprises, Inc.) | Cleveland | GA | CDLF | 188,000 | 2,773,000 | 13,917,000 | 11,144,000 | 401.88\% | 2.00\% |
| IFF | Chicago | IL | CDLF | 8,294,000 | 108,261,000 | 186,340,000 | 78,079,000 | 72.12\% | 2.00\% |
| Federation of Appalachian Housing Enterprises, Inc. | Berea | KY | CDLF | 2,063,000 | 4,137,000 | 4,816,000 | 679,000 | 16.41\% | 2.00\% |
| Community Ventures Corporation | Lexington | KY | CDLF | 1,045,000 | 3,451,000 | 16,727,000 | 13,276,000 | 384.70\% | 2.00\% |
| Community Health Center Capital Fund, Inc. (Capital Link, Inc.) | Boston | MA | CDLF | 198,000 | 1,420,000 | 7,945,000 | 6,525,000 | 459.51\% | 2.00\% |
| Boston Community Loan Fund, Inc. | Roxbury | MA | CDLF | 4,410,000 | 11,378,000 | 23,457,000 | 12,079,000 | 106.16\% | 2.00\% |
| Enterprise Community Loan Fund, Inc. | Columbia | MD | CDLF | 8,817,000 | 8,849,000 | 33,424,000 | 24,575,000 | 277.71\% | 2.00\% |
| Coastal Enterprises, Inc. | Brunswick | ME | CDLF | 2,316,000 | 17,640,000 | 31,994,000 | 14,354,000 | 81.37\% | 2.00\% |
| Nonprofits Assistance Fund | Minneapolis | MN | CDLF | 686,000 | 6,979,000 | 14,359,000 | 7,380,000 | 105.75\% | 2.00\% |
| Community Reinvestment Fund, Inc. | Minneapolis | MN | CDLF | 5,100,000 | 43,655,000 | 40,607,000 | $(3,048,000)$ | -6.98\% | 2.00\% |
| Mountain BizCapital, Inc. | Asheville | NC | CDLF | 197,000 | 2,190,000 | 5,054,000 | 2,864,000 | 130.78\% | 2.00\% |
| Nebraska Enterprise Fund | Oakland | NE | CDLF | 197,000 | 1,454,000 | 7,337,000 | 5,883,000 | 404.61\% | 2.00\% |
| Leviticus 25:23 Alternative Fund, Inc. | Elmsford | NY | CDLF | 750,000 | 2,218,000 | 3,103,000 | 885,000 | 39.90\% | 2.00\% |
| TruFund Financial Services (Seedco Financial Services, Inc.) | New York | NY | CDLF | 2,500,000 | 33,651,000 | 14,788,000 | $(18,863,000)$ | -56.05\% | 2.00\% |
| Primary Care Development Corporation | New York | NY | CDLF | 4,000,000 | 33,280,000 | 16,328,000 | $(16,952,000)$ | -50.94\% | 2.00\% |
| Economic and Community Development Institute, Inc. | Columbus | OH | CDLF | 203,000 | 2,728,000 | 15,105,000 | 12,377,000 | 453.70\% | 2.00\% |
| Citizen Potawatomi Community Development Corporation | Shawnee | ок | CDLF | 490,000 | 6,505,000 | 11,920,000 | 5,415,000 | 83.24\% | 2.00\% |
| The Progress Fund | Greensburg | PA | CDLF | 1,052,000 | 12,109,000 | 23,083,000 | 10,974,000 | 90.63\% | 2.00\% |
| Community First Fund | Lancaster | PA | CDLF | 862,000 | 11,002,000 | 23,734,000 | 12,732,000 | 115.72\% | 2.00\% |
| The Reinvestment Fund, Inc. | Philadelphia | PA | CDLF | 11,708,000 | 113,268,000 | 206,535,000 | 93,267,000 | 82.34\% | 2.00\% |
| Northside Community Development Fund | Pittsburgh | PA | CDLF | 250,000 | 2,190,000 | 3,569,000 | 1,379,000 | 62.97\% | 2.00\% |
| Bridgeway Capital, Inc. | Pittsburgh | PA | CDLF | 1,820,000 | 18,674,000 | 41,815,000 | 23,141,000 | 123.92\% | 2.00\% |
| Charleston Citywide Local Development Corporation | Charleston | SC | CDLF | 1,000,000 | 1,799,000 | 3,227,000 | 1,428,000 | 79.38\% | 2.00\% |
| South Carolina Community Loan Fund (Lowcountry Housing Trust, Incorporated) | North Charleston | SC | CDLF | 392,000 | 96,000 | 5,934,000 | 5,838,000 | 6081.25\% | 2.00\% |
| Rural Electric Economic Development, Inc. | Madison | SD | CDLF | 1,230,000 | 11,116,000 | 11,935,000 | 819,000 | 7.37\% | 2.00\% |
| South Eastern Development Foundation | Sioux Falls | SD | CDLF | 240,000 | 2,486,000 | 7,082,000 | 4,596,000 | 184.88\% | 2.00\% |
| Northeast South Dakota Economic Corporation | Sisseton | SD | CDLF | 1,000,000 | 11,758,000 | 14,005,000 | 2,247,000 | 19.11\% | 2.00\% |
| CEN-TEX Certified Development Corporation | Austin | TX | CDLF | 489,000 | 3,435,000 | 6,511,000 | 3,076,000 | 89.55\% | 2.00\% |
| PeopleFund | Austin | TX | CDLF | 500,000 | 8,598,000 | 12,309,000 | 3,711,000 | 43.16\% | 2.00\% |
| ECDC Enterprise Development Group | Arlington | VA | CDLF | 320,000 | 1,402,000 | 3,316,000 | 1,914,000 | 136.52\% | 2.00\% |
| Capital Impact Partners (NCB Capital Impact) | Arlington | VA | CDLF | 8,218,000 | 95,578,000 | 172,314,000 | 76,736,000 | 80.29\% | 2.00\% |
| Vermont Community Loan Fund, Inc. | Montpelier | vT | CDLF | 1,247,000 | 12,787,000 | 16,071,000 | 3,284,000 | 25.68\% | 2.00\% |
| Craft3 (ShoreBank Enterprise Group, Pacific) | Ilwaco | WA | CDLF | 1,867,000 | 24,108,000 | 74,018,000 | 49,910,000 | 207.03\% | 2.00\% |
| Impact Seven, Incorporated | Almena | WI | CDLF | 4,000,000 | 13,344,000 | 22,828,000 | 9,484,000 | 71.07\% | 2.00\% |
| Forward Community Investments, Inc. | Madison | WI | CDLF | 470,000 | 3,964,000 | 8,787,000 | 4,823,000 | 121.67\% | 2.00\% |
| Wisconsin Women's Business Initiative Corporation | Milwaukee | WI | CDLF | 391,000 | 4,562,000 | 16,191,000 | 11,629,000 | 254.91\% | 2.00\% |


[^0]:    ${ }^{1}$ In this report, the terms "banks" and "community banks" encompass banks, thrifts, and bank and thrift holding companies with consolidated assets of less than $\$ 10$ billion.
    ${ }^{2}$ As established in the Act, the baseline for measuring the change in small business lending is the average of the amounts that were reported for each of the four calendar quarters ended June 30, 2010.
    ${ }^{3}$ Lending growth reported by former participants in the final quarter of participation is held constant through subsequent periods

[^1]:    ${ }^{4}$ The initial interest rate paid by $S$ corporations and mutual institutions is, at most, 7.7 percent. If these institutions increase their small business lending by 10 percent or more, then the rate falls to as low as 1.5 percent. These interest rates equate to after-tax effective rates (assuming a $35 \%$ tax rate) equivalent to the dividend rate paid by C corporation participants.
    ${ }^{5}$ The Office of the Inspector General (OIG) released a report on May 25, 2016 titled "Banks Inaccurately Reported Qualified Small Business Lending Gains". The objective of this audit was to determine the accuracy of qualified small business lending (QSBL) reported by participants for Q3 2013. Though the report found errors in the balances reported to SBLF, resulting in an overstatement of QSBL by approximately $\$ 14$ million, none of these errors resulted in a change in the dividend or interest rates that were fixed based on Q3 2013 lending. For more details on the OIG's findings, please see the report here:
    https://www.treasury.gov/about/organizational-structure/ig/Audit\%20Reports\%20and\%20Testimonies/OIG-16-045.pdf

[^2]:    ${ }^{6}$ The increase in lending for each quarter is representative of only those institutions participating in the quarter listed. Figures reflect the total aggregate net dollar amount of reported increases and decreases in small business lending.

[^3]:    ${ }^{7}$ Due to redemptions totaling $\$ 4.5$ billion by 77 participants exiting the program, the total change was negative; however, current participants continued to increase lending by $\$ 54$ million.

[^4]:    ${ }^{8}$ The chart on page 3 reflects the cumulative net change in qualified small business lending reported by all participating institutions for each respective quarter. In Q4 2013, redemptions by SBLF participants with negative lending balances outpaced that of institutions with positive lending balances. As a result of these redemptions. cumulative lending growth reported for the period increased by $\$ 150$ million as negative balance participants redeemed Treasury's investment. In the first quarter of 2014, that trend reversed, with several institutions reporting strong positive lending over baseline (totaling $\$ 380$ million) redeeming during that period, such that the net effect of cumulative small business lending growth at institutions that redeemed totaled a positive $\$ 230$ million through that quarter. This led to a respective decrease of the same amount of total measured qualified small business lending under the standard methodology.

[^5]:    ${ }^{9}$ The average loan size reported by SBLF participants in the Third Annual Lending Survey was $\$ 243,000$. The average loan size was based on the period July 2013 through June 2014. SBLF did not conduct another survey for the 12 month period ending June 2015 because of the significant decrease in the number of banks that would remain to respond after the step up quarter of Q1 2016.

[^6]:    ${ }^{10}$ In this report, institution size (including the size ranges in this graph and the segmentation of institutions) is based on the total assets reported by banks as of March 31, 2011, the quarter immediately prior to Treasury's first SBLF investment.

[^7]:    ${ }^{11}$ In this report, the Midwest region includes: $I A, I L, I N, K S, K Y, M I, M N, M O, N D, N E, O H, S D$, and WI. The Southwest region includes: AZ, CO, LA, NM, OK, TX, and UT. The Southeast region includes: AL, AR, FL, GA, MS, NC, TN, SC, VA, and WV. The Mid-Atlantic region includes: DC, DE, MD, NJ, NY, and PA. The West region includes: CA, ID, MT, NV, OR, WA, and WY. The Northeast region includes: CT, MA, ME, NH, RI, and VT.

[^8]:    ${ }^{12}$ In this analysis, the point of SBLF investment is defined as Q3 2011 and is measured as the change in lending between September 30, 2011 and September 30, 2014. The first four of Treasury's investments in SBLF participants were made in the quarter ended June 30, 2011, with all subsequent investments made in the quarter ended September 30, 2011.

