CAPITAL PURCHASE PROGRAM (CPP) LENDING REPORT

Name of institution: Berkshire Hills Bancorp
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Submission date: May 20, 2009

RSSD (for Bank Holding Companies):
Holding Company Docket Number (for Thrift Holding Companies): H3608
FDIC Certificate Number (for depository institutions):

LENDING ACTIVITY (Thousands $)	2009 FEB	2009 MAR	Key	Comments
1. Loan Balances				
a. Average Consumer Loans	$1,026,198	$1,006,331	Total consumer loans, including residential mortgages, home equity balances, auto loans, and all other consumer loans.	**Average balances declined due to refinancing of ARMs into Fixed Rate Mortgages which we sell to FNMA. 1n March 138 new residential mortgage loans closed and sold totaling $24.9 million. Also in March 74 new Home Equity lines closed totaling over $9 million.**
b. Average Commercial Loans	$979,434	$971,618	Total commercial loans, including all commercial real estate and commercial and industrial loans.	**Average balances declined due to portfolio runoff, but 43 new commercial loans were closed in March totaling over $16 million.**
c. Total Loans (sum of lines a and b)	$2,005,632	$1,977,949		

2. General Market Commentary (optional)

Berkshire Bank continues to be a consistent and aggressive lender in all of our market regions. We have a substantial pipeline of new commercial loans that we expect will close in 2Q and 3Q of this year. Our overall goal is to grow commercial loans in the high single digits for the year and we expect to be able to hit that goal based on the current pipeline. On the Consumer side, during 2008 we made a strategic determination to stop "indirect" auto lending whereby the bank purchased auto loans from dealers as the business was unprofitable for the bank and not consistent with our strategy of developing strong relationships with our customers. This portfolio is running off at $15 million or more per quarter. However, we continue to be aggressively lending to residential mortgage customers using conventional underwriting and primarily at 80% or lower LTVs. Similarly, we continue to expand the credit available to our regions through Home Equity loans and lines of credit. While our balance sheet totals have declined in the past 2 months, we have continued to make both types of loans available and are successfully closing a significant volume of credits.