## SEVENTH AMENDMENT TO COMMITMENT TO PURCHASE FINANCIAL INSTRUMENT and HFA PARTICIPATION AGREEMENT

This Seventh Amendment to Commitment to Purchase Financial Instrument and HFA Participation Agreement (the "<u>Seventh Amendment</u>") is entered into as of the date set forth on <u>Schedule A</u> attached hereto as the Seventh Amendment Date (the "<u>Amendment Date</u>"), by and among the United States Department of the Treasury ("<u>Treasury</u>"), the undersigned party designated as HFA whose description is set forth in <u>Schedule A</u> attached hereto (for convenience, a "<u>state housing finance agency</u>" or "<u>HFA</u>") and the undersigned institution designated by HFA to participate in the program described below ("<u>Eligible Entity</u>").

#### Recitals

WHEREAS, Treasury, HFA and Eligible Entity entered into that certain Commitment to Purchase Financial Instrument and HFA Participation Agreement (the "Original HPA") dated as of the Closing Date, as previously amended by that certain First Amendment to Commitment to Purchase Financial Instrument and HFA Participation Agreement (the "First Amendment"), as further amended by that certain Second Amendment to Commitment to Purchase Financial instrument and HFA Participation Agreement (the "Second Amendment"), as further amended by that certain Third Amendment to Commitment to Purchase Financial Instrument and HFA Participation Agreement (the "Third Amendment"), as further amended by that certain Fourth Amendment to Commitment to Purchase Financial Instrument and HFA Participation Agreement (the "Fourth Amendment"), as further amended by that certain Fifth Amendment to Commitment to Purchase Financial Instrument and HFA Participation Agreement (the "Fifth Amendment"), and as further amended by that certain Sixth Amendment to Commitment to Purchase Financial Instrument and HFA Participation Agreement (the "Sixth Amendment"; and together with the Original HPA as amended thereby, by the First Amendment, the Second Amendment, the Third Amendment, the Fourth Amendment and the Fifth Amendment, the "Current HPA"), dated as of their respective dates as set forth on Schedule A attached hereto, in connection with Treasury's federal housing program entitled the Housing Finance Agency Innovation Fund for the Hardest Hit Housing Markets (the "HHF Program"), which was established pursuant to the Emergency Economic Stabilization Act of 2008 (P.L. 110-343), as amended, as the same may be amended from time to time ("EESA");

WHEREAS, HFA and Eligible Entity submitted a request to Treasury to make certain revisions to their Service Schedules and Permitted Expenses, as applicable, and Treasury has agreed to the same;

WHEREAS, HFA, Eligible Entity and Treasury wish to enter into this Seventh Amendment to document all approved modifications to the Service Schedules and Permitted Expenses, as applicable;

Accordingly, in consideration of the representations, warranties, and mutual agreements set forth herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Treasury, HFA and Eligible Entity agree as follows.

#### Agreement

#### 1. <u>Amendments</u>

A. <u>Definitions</u>. All references in the Current HPA to the "<u>Agreement</u>" shall mean the Current HPA, as further amended by this Seventh Amendment; and all references in the Current HPA to Schedules A, B or C shall mean the Schedules A, B or C attached to this Seventh Amendment. All references herein to the "<u>HPA</u>" shall mean the Current HPA, as further amended by this Seventh Amendment.

B. <u>Schedule A</u>. Schedule A attached to the Current HPA is hereby deleted in its entirety and replaced with <u>Schedule A</u> attached to this Seventh Amendment.

C. <u>Schedule B</u>. Schedule B attached to the Current HPA is hereby deleted in its entirety and replaced with <u>Schedule B</u> attached to this Seventh Amendment.

D. <u>Schedule C</u>. Schedule C attached to the Current HPA is hereby deleted in its entirety and replaced with <u>Schedule C</u> attached to this Seventh Amendment.

#### 2. <u>Representations, Warranties and Covenants</u>

A. <u>HFA and Eligible Entity</u>. HFA and Eligible Entity, each for itself, make the following representations, warranties and covenants to Treasury and the truth and accuracy of such representations and warranties and compliance with and performance of such covenants are continuing obligations of HFA and Eligible Entity, each as to itself. In the event that any of the representations or warranties made herein cease to be true and correct or HFA or Eligible Entity breaches any of its covenants made herein, HFA or Eligible Entity, as the case may be, agrees to notify Treasury immediately and the same shall constitute an Event of Default under the HPA.

(1) HFA and Eligible Entity each hereby certifies, represents and warrants as of the date hereof that each of the representations and warranties of HFA or Eligible Entity, as applicable, contained in the HPA are true, correct, accurate and complete in all material respects as of the date hereof. All covenants of HFA or Eligible Entity, as applicable, contained in the HPA shall remain in full force and effect and neither HFA, nor Eligible Entity is in breach of any such covenant.

(2) Eligible Entity has the full corporate power and authority to enter into, execute, and deliver this Seventh Amendment and any other closing documentation delivered to Treasury in connection with this Seventh Amendment, and to perform its obligations hereunder and thereunder.

(3) HFA has the full legal power and authority to enter into, execute, and deliver this Seventh Amendment and any other closing documentation delivered to Treasury in connection with this Seventh Amendment, and to perform its obligations hereunder and thereunder.

#### 3. <u>Miscellaneous</u>

A. The recitals set forth at the beginning of this Seventh Amendment are true and accurate and are incorporated herein by this reference.

B. Capitalized terms used but not defined herein shall have the meanings ascribed to them in the HPA.

C. Any provision of the HPA that is determined to be prohibited or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining provisions of the HPA, and no such prohibition or unenforceability in any jurisdiction shall invalidate such provision in any other jurisdiction.

D. This Seventh Amendment may be executed in two or more counterparts (and by different parties on separate counterparts), each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. Facsimile or electronic copies of this Seventh Amendment shall be treated as originals for all purposes.

### [SIGNATURE PAGE FOLLOWS; REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

**In Witness Whereof**, HFA, Eligible Entity and Treasury by their duly authorized officials hereby execute and deliver this Seventh Amendment to Commitment to Purchase Financial Instrument and HFA Participation Agreement as of the Amendment Date.

### HFA:

### **TREASURY**:

FLORIDA HOUSING FINANCE CORPORATION UNITED STATES DEPARTMENT OF THE TREASURY

By: <u>/s/ Stephen P. Auger</u> Name: Stephen P. Auger Title: Executive Director By:

Name: Timothy G. Massad Title: Assistant Secretary for Financial Stability

#### **ELIGIBLE ENTITY:**

FLORIDA HOUSING FINANCE CORPORATION

By: <u>/s/ Stephen P. Auger</u> Name: Stephen P. Auger Title: Executive Director In Witness Whereof, HFA, Eligible Entity and Treasury by their duly authorized officials hereby execute and deliver this Seventh Amendment to Commitment to Purchase Financial Instrument and HFA Participation Agreement as of the Amendment Date.

HFA:

#### **TREASURY**:

TREASURY

FLORIDA HOUSING FINANCE CORPORATION

By:

Name: Title: By:

UNITED STATES DEPARTMENT OF THE

Name: Timothy G. Massad Title: Assistant Secretary for Financial Stability

#### **ELIGIBLE ENTITY:**

FLORIDA HOUSING FINANCE CORPORATION

By:

Name: Title:

[Signature Page to Seventh Amendment to HPA - Florida]

## EXHIBITS AND SCHEDULES

Schedule ABasic InformationSchedule BService SchedulesSchedule CPermitted Expenses

#### SCHEDULE A

#### **BASIC INFORMATION**

Eligible Entity Information: Name of the Eligible Entity:

Corporate or other organizational form:

Jurisdiction of organization:

Notice Information:

HFA Information:

Name of HFA:

Organizational form:

Florida Housing Finance Corporation<sup>1</sup>

Florida Housing Finance Corporation<sup>1</sup>

a public corporation and a public body corporate and politic, established and existing under the Florida Housing Finance Corporation Act, as amended, Chapter 420,

Part V, Florida Statutes.

Florida

a public corporation and a public body corporate and politic, established and existing under the Florida Housing Finance Corporation Act, as amended, Chapter 420m, Part V, Florida Statutes.

Date of Application:

Date of Action Plan:

April 16, 2010

September 1, 2010

<sup>&</sup>lt;sup>1</sup> References in the Agreement to the term "HFA" shall mean the Florida Housing Finance Corporation, in its capacity as HFA as such term is used in the Agreement; and references in the Agreement to the term "Eligible Entity" shall mean the Florida Housing Finance Corporation, in its capacity as Eligible Entity as such term is used in the Agreement.

Notwithstanding anything to the contrary in the Agreement, (A) for purposes of Section 4(G) thereof, annual audited financial statements shall be due no later than one hundred eighty (180) day's after the end of Florida Housing Finance Corporation's fiscal year, and (B) for purposes of Section 7 thereof, the powers and authority of Florida Housing Finance Corporation shall be governed by and construed in accordance with the laws of the State of Florida.

Notice Information:

Program Participation Cap:	\$1,057,839,136.00
Portion of Program Participation Cap <u>Representing Original HHF Funds</u> :	\$418,000,000.00
Portion of Program Participation Cap <u>Representing Unemployment HHF Funds</u> :	\$238,864,755.00
Permitted Expenses:	\$105,431,750.00
Closing Date:	June 23, 2010
First Amendment Date:	September 23, 2010
Second Amendment Date:	September 29, 2010
Third Amendment Date:	December 16, 2010
Fourth Amendment Date:	March 31, 2011
Fifth Amendment Date:	May 30, 2012
Sixth Amendment Date:	September 28, 2012
Seventh Amendment Date:	April 25, 2013
Eligible Entity Depository Account Information:	See account information set forth in the Depository Account Control Agreement between Treasury and Eligible Entity regarding the HHF Program.

#### **SCHEDULE B**

### SERVICE SCHEDULES

The Service Schedules attached as Schedule B to the Current HPA are hereby deleted in their entirety and replaced with the attached Service Schedules (numbered sequentially as Service Schedule B-1, Service Schedule B-2, et. seq.), which collectively comprise <u>Schedule B</u> to the HPA.

## **SERVICE SCHEDULE B-1**

## Florida Hardest Hit Fund Unemployment Mortgage Assistance Program Summary Guidelines

1.	<b>Program Overview</b>	The Unemployment Mortgage Assistance Program ("UMAP" or
		the "Program") focuses on the creation of a sustainable solution to
		keep Florida unemployed or substantially underemployed
		homeowners in their current homes by helping those who are
		struggling to make their current mortgage payments because of
l		hardships sustained since purchasing the home. The Florida
		Housing Finance Corporation ("Florida Housing") will use HHF
		funds to pay up to twelve (12) months' of a portion of the
1		mortgage payments on behalf of a qualified homeowner based on
		the criteria and requirements of each servicer. HHF funds will be
		used to pay, directly to the first mortgage loan servicer, the
		monthly mortgage payment (principal and interest plus any
		required escrow payments, such as taxes and insurance) required
		under the first mortgage loan. This will provide a reasonable
		period of time for homeowners to become re-employed at a salary
		that is sufficient for them to either resume making full mortgage
	· · · ·	payments or qualify for a mortgage modification that will lower
	an a	the payments on the mortgage to an affordable level.
2.	Program Goals	Preserving homeownership.
8		Protecting home values.
3.	Target Population/	To determine geographic targeting for HHF funding, Florida
5.	raiger i opulation/	To determine geographic targeting for titti funding, i forda
3.	Areas	Housing carried out an analysis of data, relying on data similar to
5.	0	
5.	0	Housing carried out an analysis of data, relying on data similar to that used by Treasury to allocate funding, to determine the hardest hit areas of the state. Florida Housing evaluated three measures
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	Areas Program Allocation (Excluding	Housing carried out an analysis of data, relying on data similar to that used by Treasury to allocate funding, to determine the hardest hit areas of the state. Florida Housing evaluated three measures across all sixty-seven Florida counties – housing price decline from peak prices, unemployment rate and seriously delinquent mortgage loans – and then combined ratios for each to create an allocation methodology that will guide how funding is geographically targeted. The majority of the HHF funds will be allocated to those counties that were determined to be hardest hit, although there will be funds available to all sixty-seven counties.
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4.	Areas Program Allocation (Excluding Administrative Expenses)	Housing carried out an analysis of data, relying on data similar to that used by Treasury to allocate funding, to determine the hardest hit areas of the state. Florida Housing evaluated three measures across all sixty-seven Florida counties – housing price decline from peak prices, unemployment rate and seriously delinquent mortgage loans – and then combined ratios for each to create an allocation methodology that will guide how funding is geographically targeted. The majority of the HHF funds will be allocated to those counties that were determined to be hardest hit, although there will be funds available to all sixty-seven counties. \$519,232,792
	Areas Program Allocation (Excluding Administrative Expenses) Borrower Eligibility	<ul> <li>Housing carried out an analysis of data, relying on data similar to that used by Treasury to allocate funding, to determine the hardest hit areas of the state. Florida Housing evaluated three measures across all sixty-seven Florida counties – housing price decline from peak prices, unemployment rate and seriously delinquent mortgage loans – and then combined ratios for each to create an allocation methodology that will guide how funding is geographically targeted. The majority of the HHF funds will be allocated to those counties that were determined to be hardest hit, although there will be funds available to all sixty-seven counties.</li> <li>\$519,232,792</li> <li>Borrower must be a legal U.S. citizen or lawful permanent</li> </ul>
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	provide a financial hardship affidavit. A borrower and/or co- borrower who suffers a hardship that has resulted in a loss of income of at least 10% will be considered "substantially underemployed".
	• The maximum household income level for participation will be 140% of the Area Median Income (AMI).
	• The total housing expense (PITIA) must exceed 31% of the total gross income of the household.
	<ul> <li>Borrowers who have unencumbered liquid assets or cash reserves (not including retirement or qualified education plans) equal to or exceeding three times the total monthly mortgage payment (including tax and insurance payments) or \$5,000, whichever is greater, must first use those assets above such amount towards mortgage payments before being eligible for HHF funds.</li> </ul>
6. Property/Loan Eligibility Criteria	• The property must be a single-family home, a condominium unit, a townhome, a manufactured or mobile home on foundation permanently affixed to real estate owned by the borrower, or a two-four family dwelling unit of which one unit is occupied by the mortgagor as his or her principal residence.
	• The property must be the borrower's principal residence, be located in Florida, and not be abandoned, vacant or condemned.
	• The outstanding principal balance of the first mortgage must be \$400,000 or less at the time of application, regardless of number of dwelling units.
7. Program Exclusions	• Applicants who have voluntarily left work without good cause attributable to their employing unit or have been discharged by the employing unit for misconduct connected with his or her work, based on a finding by the Department of Economic Opportunity.
	• Bankruptcies that have not been discharged or dismissed.
	• The borrower may not have an ownership interest in more than one property other than his or her primary residence.
	• The servicer is not required to accept mortgage assistance payments if a notice of trustee/sheriff sale has been recorded and the trustee/sheriff sale is scheduled less than seven days

	from date the servicer is notified of borrower approval by the HFA.
	• Condominium units where financial reporting for the condominium association, pursuant to s. 718.111(13), F.S., for the most recent two years are not provided by the
	applicant.
8. Structure of Assistance	HHF funds under UMAP will be made available to homeowners in the form of a zero-percent interest, non-recourse, forgivable loan. This loan will be evidenced by a note and mortgage in favor of Florida Housing. The HHF loan is forgivable and will be for a
	period of five and a half (5.5) years. The first 20% of the loan will be forgiven eighteen (18) months after the loan closing. The remainder of the loan will be forgiven 20% per year annually thereafter.
	If the homeowner sells the home during any part of the loan term, the remaining principal balance will be due to Florida Housing in the event there are sufficient equity proceeds from the sale. If
	there is not enough equity in the home to repay the entire amount due, Florida Housing will forgive the excess portion or all of the remaining principal balance so as to not create additional hardships on the seller at closing. Any loans repaid will be recycled back into the Program and used to provide assistance to
	additional homeowners for the duration of the Program up to December 31, 2017. After December 31, 2017, all funds remaining or received shall be returned to Treasury.
9. Per Household Assistance	Estimated Median Amount Mortgage Payments - \$12,000 Maximum Amount - \$24,000
	Borrowers who have previously received HHF assistance and were not involuntarily terminated and borrowers who are
	currently receiving HHF assistance and remain in good standing are eligible for the additional assistance being offered under the changes to the UMAP and MLRP programs, but only to the extent that the total of the HHF assistance received does not exceed the following limits:
	<ul> <li>UMAP – 12 months or \$24,000, whichever comes first</li> <li>MLRP with UMAP – maximum of \$18,000 towards reinstatement</li> </ul>
10. Duration of Assistance	• MLRP only – maximum of \$25,000 towards reinstatement The homeowner can receive up to twelve (12) months' of monthly mortgage payments from Florida Housing.
11. Estimated Number of Participating	Florida Housing anticipates that this strategy will be able to serve approximately 45,000 homeowners over a five-year period.
× -	6

	Households	
12.	Program Inception/	The Program commenced in June 2012. It is anticipated that this
	Duration	strategy will last for up to five years.
13.	<b>Program Interactions</b>	This Program will interact with the Mortgage Loan Reinstatement
	with Other Programs	Program ("MLRP"). Borrowers who qualify for UMAP will have
	(e.g. other HFA	arrearages on their first mortgage reinstated up front in an amount
	programs)	not to exceed \$18,000. The maximum amount of combined
		UMAP and MLRP assistance is \$42,000.
14.	Program Interactions	HHF funds would be utilized prior to the HAMP forbearance
	with HAMP	described in Supplemental Directive 10-04. Implementing the
		Program in this order is the most beneficial to the customer and
		investor since payments would continue to be made instead of
		capitalized and no late charges or adverse credit reporting would occur. If the borrower has already been through an UP
		forbearance before applying for this Program, then this Program
		may follow UP.
15.	Program Leverage	Many servicers have in-house mortgage modification products
	with Other Financial	that can be used in conjunction with this Program. Florida
	Resources	Housing will work with servicers to determine how these
ł		programs may best be combined.
		Servicers will not charge administrative fees (e.g., NSF, late
		charges) in any month where a full contract payment is made. If
		the loan is reinstated or modified following HFA mortgage
		assistance, servicers will waive all administrative fees accrued
		since the beginning of the delinquency.
16.	Qualify as an	☑ Yes □ No
	Unemployment	
L	Program	

## **SERVICE SCHEDULE B-2**

## Florida Hardest Hit Fund Mortgage Loan Reinstatement Program Summary Guidelines

17. Program Overview	The Mortgage Loan Reinstatement Program ("MLRP" or the
	"Program") focuses on the creation of a sustainable solution to
	keep Florida homeowners in their current homes by helping those
	who have fallen behind on their mortgage payments because of
	financial hardship sustained since purchasing the home as a result
	of unemployment or substantial underemployment. HHF funds
	will be used to pay, directly to the first mortgage loan servicer,
	payments which include items such as principal and interest plus
	any required escrow payments (such as taxes and insurance), late
	fees and insufficient fund fees.
18. Program Goals	Preserving homeownership.
<i>n</i>	Protecting home values.
<b>19. Target Population/</b>	To determine geographic targeting for HHF funding, the Florida
Areas	Housing Finance Corporation ("Florida Housing") carried out an
	analysis of data, relying on data similar to that used by Treasury
	to allocate funding, to determine the hardest hit areas of the state.
	Florida Housing evaluated three measures across all sixty-seven
	Florida counties – housing price decline from peak prices,
	unemployment rate and seriously delinquent mortgage loans -
	and then combined ratios for each to create an allocation
	methodology that will guide how funding is geographically
	targeted. The majority of the HHF funds will be allocated to
	those counties that were determined to be hardest hit, although
	there will be funds available to all sixty-seven counties.
20. Program Allocation	\$383,174,594
(Excluding	
Administrative	
Expenses)	
21. Borrower Eligibility	• Borrower must be a legal U.S. citizen or lawful permanent
Criteria	resident.
	• At least one however must be able to desument that he on the
	• At least one borrower must be able to document that he or she
	is unemployed or substantially underemployed and must provide a financial hardship affidavit. A borrower and/or co-
	borrower who suffers a hardship that has resulted in a loss of
	income of at least 10% will be considered "substantially
	underemployed".
	and on the second
	• The maximum household income level for participation will
	be 140% of the Area Median Income (AMI).

<ul> <li>For MLRP-only applicants, the total housing expense (PITIA) must be less than 31% of the total gross income of the household unless the applicant can show that he or she has recovered from the hardship and is no longer "substantially underemployed".</li> <li>Borrowers who have unencumbered liquid assets or cash reserves (not including retirement or qualified education plans) equal to or exceeding three times the total monthly mortgage payment (including tax and insurance payments) or \$5,000, whichever is greater, must first use those assets above such amount towards reinstatement before being eligible for HHF funds.</li> </ul>
• The property must be a single-family home, a condominium unit, a townhome, a manufactured or mobile home on foundation permanently affixed to real estate owned by the borrower, or a two-four family dwelling unit of which one unit is occupied by the mortgagor as his or her principal residence.
• The property must be the borrower's principal residence, be located in Florida, and not be abandoned, vacant or condemned.
• The outstanding principal balance of the first mortgage must be \$400,000 or less at the time of application, regardless of number of dwelling units.
• Applicants who have voluntarily left work without good cause attributable to his or her employing unit or has been discharged by the employing unit for misconduct connected with his or her work, based on a finding by the Department of Economic Opportunity.
• Bankruptcies that have not been discharged or dismissed.
• The borrower may not have an ownership interest in more than one property other than his or her primary residence.
• The servicer is not required to accept mortgage assistance payments if a notice of trustee/sheriff sale has been recorded and the trustee/sheriff sale is scheduled less than seven days from date the servicer is notified of borrower approval by the HFA.

	• Condominium units where financial reporting for the condominium association, pursuant to s. 718.111(13), F.S., for the most recent two years are not provided by the applicant.
24. Structure of Assistance	HHF funds under the Mortgage Loan Reinstatement Program will be made available to homeowners in the form of a zero-percent interest, non-recourse, forgivable loan. This loan will be evidenced by a note and mortgage in favor of Florida Housing. The HHF loan is forgivable and will be for a period of five and a half (5.5) years. The first 20% of the loan will be forgiven eighteen (18) months after the loan closing. The remainder of the loan will be forgiven 20% per year annually thereafter.
	If the homeowner sells the home during any part of the loan term, the remaining principal balance will be due to Florida Housing in the event there are sufficient equity proceeds from the sale. If there is not enough equity in the home to repay the entire amount due, Florida Housing will forgive the excess portion or all of the remaining principal balance so as to not create additional hardships on the seller at closing. Any loans repaid will be recycled back into the Program and used to provide assistance to additional homeowners for the duration of the Program up to December 31, 2017. After December 31, 2017, all funds remaining or received shall be returned to Treasury.
25. Per Household	Estimated Median Amount Mortgage Payments - \$9,000
Assistance	Maximum Amount – \$18,000 for those using both UMAP and
	MLRP; \$25,000 for those needing MLRP only.
	Borrowers who have previously received HHF assistance and were not involuntarily terminated and borrowers who are currently receiving HHF assistance and remain in good standing, are eligible for the additional assistance being offered under the changes to the UMAP and MLRP programs, but only to the extent that the total of the HHF assistance received does not exceed the following limits:
	• UMAP – 12 months or \$24,000, whichever comes first
	• MLRP with UMAP – maximum of \$18,000 towards reinstatement
	<ul> <li>MLRP only – maximum of \$25,000 towards reinstatement</li> </ul>
26. Duration of Assistance	Assistance is provided as a one-time payment.
27. Estimated Number of	Florida Housing anticipates that this strategy will be able to serve
Participating Households	approximately 45,000 homeowners over a five year period.
28. Program Inception/	The Program commenced in June 2012. It is anticipated that this
Duration	Program will last for up to five years.

29	<b>Program Interactions</b>	This Program will interact with the Unemployment Mortgage
	with Other Programs	Assistance Program ("UMAP"). Borrowers who qualify for
15 C	(e.g. other HFA	UMAP will have arrearages on their first mortgage reinstated up
	programs)	front in an amount not to exceed \$18,000. The maximum amount
	programs)	of combined UMAP and MLRP assistance is \$42,000.
20	<b>Program Interactions</b>	HHF funds would be utilized prior to the HAMP forbearance
50.	with HAMP	described in Supplemental Directive 10-04. Implementing the
		Program in this order is the most beneficial to the customer and
		investor since payments would continue to be made instead of
		capitalized and no late charges or adverse credit reporting would
ł		occur. If the borrower has already been through an UP
		forbearance before applying for this Program, then this Program
		may follow UP.
-		
31.	Program Leverage	Many servicers have in-house mortgage modification products
	with Other Financial	that can be used in conjunction with this Program. Florida
ł	Resources	Housing will work with servicers to determine how these
		programs may best be combined.
ł		
		Servicers will not charge administrative fees (e.g., NSF, late
		charges) in any month where a full contract payment is made. If
		the loan is reinstated or modified following HFA mortgage
		assistance, servicers will waive all administrative fees accrued
		since the beginning of the delinquency.
32.	Qualify as an	☑ Yes □ No
	Unemployment	
	Program	

## <u>SERVICE SCHEDULE B-3</u> Florida Hardest Hit Fund Modification Enabling Pilot Program (MEP) Summary Guidelines

1. Program	This Modification Enabling Pilot Program ("MEP") is being administered
Overview	by the Florida Housing Finance Corporation ("Florida Housing") in partnership with National Community Capital LLC ("NCC"). Funding under this Program is designed to provide directed assistance to eligible borrowers under the NCC ReStart Program with the intent to permanently modify and reduce the borrower's loan amount to an affordable level to achieve a monthly total housing payment that does not exceed 35% of the borrower's monthly income. Borrowers meeting the eligibility requirements described in Section 5 below may be eligible for MEP assistance through the NCC ReStart Program.
	Eligible loan pools under MEP include only loans in Florida sold under the Department of Housing and Urban Development's ("HUD") Distressed Asset Stabilization Program ("DASP") in calendar years 2012 and in 2013 that are purchased by NCC.
	The Florida Housing agreement with the NCC ReStart Program will be used to enable and facilitate permanent modifications by advancing a forgivable loan to eligible borrowers in an amount not to exceed \$50,000.00 to enable a loan modification to occur immediately. MEP funding may not be used to reduce the principal balance of an eligible borrower's mortgage loan below 100% of the current market value of the property. However, the NCC ReStart Program may reduce the principal amount of an eligible borrower's mortgage loan below 100% of the property's current market value to achieve a permanently modified mortgage loan as long as NCC uses its own capital and not MEP funding. As the funding formula for the maximum amount MEP assistance expressly states, a floor of 100% of the property's current market value assures that MEP's assistance is limited to funding principal reduction for eligible borrowers only down to 100% of the property's current market value.
	Consistent with the terms of MEP, the NCC ReStart Program may permanently modify and reduce the existing first mortgage loan to an amount with a net present value does not exceed the lesser of:
	<ul> <li>A loan amount equal to 100% of the current market value of the property; or</li> <li>A loan amount with a net present value (using 30 year amortization at an interest rate equal to 300 basis points above the 30 year FHA rate as quoted by Wells Fargo Mortgage) results in a monthly total housing payment that does not exceed 35% of the</li> </ul>

	borrower's adjusted gross monthly income.	
	In order to make the mortgage payments affordable to the borrower, a MEP forgivable second mortgage loan of up to \$50,000.00 will be made to eligible borrowers to fund a modification of the mortgage loan amount to an amount equal to 100% of the current market value (or as close to 100% of the current market value as the \$50,000.00 in MEP assistance will permit and as long as the reduced mortgage loan amount results in a total housing payment not greater than 35% of the borrower's adjusted gross monthly income).	
	There is a required dollar-for-dollar private capital match under the NCC Program. As a result of this private capital match, the final amount of MEP assistance will be determined by (i) subtracting the current market value of the property from borrower's UPB multiplied by 50% or (ii) \$50,000, whichever is less.	
	The structure of the MEP assistance is described in Section 8.	
2. Program Goals	<ul> <li>The central goal of MEP is to help homeowners avoid foreclosure by permanently modifying a borrower's primary mortgage to achieve a monthly total housing payment that does not exceed 35% of the borrower's adjusted gross monthly income.</li> <li>MEP aspires to achieve a 75% success rate in loans assisted under the Program that continue to make on-time monthly payments for at least twenty-four (24) months after the permanent modification occurred.</li> </ul>	
3. Target Population/Areas	The targeted populations are households whose loans NCC is able to acquire under the HUD DASP sales in 2012 and 2013.	
4. Program Allocation (Excluding Administrative Expenses)	\$50,000,000.00	
5. Borrower Eligibility Criteria	<ul> <li>Eligible borrowers under MEP must meet the following criteria:</li> <li>Must be a legal U.S. Citizen or lawful permanent resident.</li> <li>Must document adjusted household income that does not exceed 140% Area Median Income (AMI).</li> <li>Must demonstrate an ability to maintain a financial obligation for the home based upon an affordable mortgage with a total monthly housing payment equal to or less than 35% of their gross monthly income.</li> <li>Must meet the LTV requirements described in this Section.</li> </ul>	

	<ul> <li>Borrowers with current UPB's equal to or greater than 105% of the property's current market value are eligible for MEP assistance if they meet one of the following financial hardships and provide a financial hardship affidavit.</li> <li>Eligible financial hardships include: <ul> <li>Reduced income due to changes in employment.</li> <li>Medical condition(s).</li> <li>Divorce.</li> <li>Death.</li> </ul> </li> <li>Borrowers that are unable to document any of these financial hardships may be eligible for MEP assistance if their current UPB is equal to or greater than 125% of the property's current market value.</li> </ul>
6. Property/Loan Eligibility Criteria	• Property must be the borrowers principal residence, located in Florida and may not be abandoned, vacant or condemned.
	• The property must be a single family home, a condominium, a townhome, a manufactured or mobile home on foundation permanently affixed to real estate owned by the mortgagor, or a two-four family dwelling unit of which one unit is occupied by the mortgagor as their principal residence that is owner-occupied with a UPB equal to or less than \$400,000.00.
	• Mortgage must a distressed loan with a UPB that equals or exceeds the required percentages described in Section 5 above. Market value will be established by a FIRREA-compliant appraisal completed by an appraiser licensed and in good standing under Chapter 475 of the Florida statutes for NCC at the time the appraisal is performed.
7. Program Exclusions	• Borrower's whose current loan-to-value is less than 105% of the property's current market value.
	• Borrowers who are in an active Chapter 7 bankruptcy.
8. Structure of Assistance	<ul> <li>The structure of assistance will be provided as an up-front, forgivable loan to eligible borrowers for up to \$50,000.00 depending upon individual circumstances. The note evidencing the second mortgage loan will carry the following terms:</li> <li>Zero-percent (0%) interest, zero-payment loan</li> <li>Five-year term in favor of Florida Housing with a pro rata 20% forgiveness of the original second mortgage loan amount on each annual anniversary date. The note will be extinguished on the fifth (5<sup>th</sup>) anniversary date providing the borrower has satisfied all terms of the loan.</li> </ul>
	If a property is sold on or before the end of the five-year term, the loan is "due on sale" and any net proceeds due to Florida Housing after reducing

	the sales price by:		
	<ul> <li>the sales price by:</li> <li>usual and customary costs of sale and attorney's fees;</li> <li>taxes and any other payments due to federal, state and local governmental entities; and</li> <li>satisfaction of the first mortgage loan amount due NCC Program and it's successors and assigns.</li> </ul> If there are insufficient or no net proceeds available after reducing the sale amount by the above items, all or a portion of the note will be forgiven as not to create additional hardships on the borrower/seller at the time of closing. Any loan proceeds that are returned to the Program would be reutilized to assist additional homeowners. All funds recycled into the Program will be returned to Treasury after December 31, 2017.		
9. Per Household Assistance	\$50,000.00 is the maximum amount of assistance. \$33,333.33 is the estimated median amount of assistance.		
10. Duration of Assistance	MEP assistance will be disbursed in full upon the loan closing for qualified applicants by NCC ReStart Program.		
11. Estimated Number of Participating Households	It is anticipated that the MEP will assist a minimum of 1,500 households in avoiding imminent foreclosures.		
12. Program Inception/Duration	This Program component will begin in May 2013 and it is projected that assistance will be expended over a two-year period of time. However, repayment of assistance may extend this time frame up to five additional years.		
13. Program Interactions with Other Programs (e.g. other HFA programs)	MEP will interact with Florida Housing's Mortgage Loan Reinstatement Program ("MLRP") and Unemployment Mortgage Assistance Program ("UMAP") in the following manner. At the time NCC assessed the borrower for eligibility under MEP, if it finds that the borrower is not eligible for MEP it will then assess whether the borrower is eligible for MLRP or UMAP assistance. If the borrower is eligible for either MLRP or UMAP, the application and approval process will be completed in the manner prescribed by Florida Housing. Borrowers may receive assistance from more than one of these programs as long as the total combined assistance does not exceed \$50,000.00.		
14. Program Interactions with HAMP	None.		
15. Program Leverage with Other Financial Resources	As the NCC ReStart Program will reduce the existing first mortgage loan in accordance with the MEP there will be a minimum 1:1 private capital leveraged match. However, as the NCC ReStart Program will likely fund with private capital additional principal reductions for eligible borrowers below 100% of the property's current market value in order to achieve a		

	principal reduction it is expected that the leveraged match will be closer to 3 to 1. Lender match amounts shall be documented at the time of closing of the modification.
16. Qualify as an Unemployment Program	<ul> <li>✓ Yes □ No</li> <li>MEP assistance qualifies as an unemployment program when the NCC ReStart Program modifies loans and provides assistance to borrowers meeting the Section 5 financial hardship criteria relating to borrowers whose incomes have been reduced due to changes in their employment.</li> </ul>

## SCHEDULE C

# PERMITTED EXPENSES

	Florida		
One-time / Start-Up Expenses:			
Initial Personnel	\$0.00		
Building, Equipment, Technology	\$20,750.00		
Professional Services	\$50,000.00		
Supplies / Miscellaneous	\$1,000.00		
Marketing /Communications	\$10,000.00		
Travel	\$20,000.00		
Website development /Translation	\$183,500.00		
Contingency	\$0.00		
Subtotal	\$285,250.00		
Operating / Administrative Expenses:			
Salaries	\$11,130,000.00		
Professional Services (Legal, Compliance, Audit, Monitoring)	\$2,390,000.00		
Travel	\$535,000.00		
Buildings, Leases & Equipment	\$1,015,000.00		
Information Technology & Communications	\$17,972,500.00		
Office Supplies/Postage and Delivery/Subscriptions	\$1,115,000.00		
Risk Management/ Insurance	\$140,000.00		
Training	\$1,245,000.00		
Marketing/PR	\$134,000.00		
Miscellaneous	\$970,000.00		
Subtotal	\$36,646,500.00		
Transaction Related Expenses:			
Recording Fees	\$4,200,000.00		
Wire Transfer Fees	\$600,000.00		
Counseling Expenses			
File Intake	\$0.00		
Decision Costs	\$22,500,000.00		
Successful File	\$11,200,000.00		
Key Business Partners On-Going	\$30,000,000.00		
Subtotal	\$68,500,000.00		
Grand Total	\$105,431,750.00		
% of Total Award	9.97%		
Award Amount	\$1,057,839,136		