

Aggregate Data

HFA Performance Data Reporting - Borrower Characteristics

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	13,955	347,417
Number of Unique Borrowers Denied Assistance	5,718	191,023
Number of Unique Borrowers Withdrawn from Program	6,467	205,577
Number of Unique Borrowers in Process	N/A	20,108
Total Number of Unique Borrower Applicants	N/A	764,109
Program Expenditures (\$)		
Total Assistance Provided to Date	\$319,733,802	\$6,990,222,548
Total Spent on Administrative Support, Outreach, and Counseling	\$23,875,555	\$820,856,439
Home Mortgage Disclosure Act (HMDA)		
<i>Borrower</i>		
<i>Race</i>		
American Indian or Alaskan Native	61	2,096
Asian	393	9,120
Black or African American	3,417	88,040
Native Hawaiian or other Pacific Islander	49	1,354
White	8,974	211,540
Information not provided by borrower	1,072	35,454
<i>Ethnicity</i>		
Hispanic or Latino	2,817	51,405
Not Hispanic or Latino	10,057	271,633
Information not provided by borrower	1,081	24,379
<i>Sex</i>		
Male	6,556	161,665
Female	6,746	173,035
Information not provided by borrower	653	12,717
<i>Co-Borrower</i>		
<i>Race</i>		
American Indian or Alaskan Native	16	802
Asian	222	5,194
Black or African American	686	21,588
Native Hawaiian or other Pacific Islander	23	830
White	2,946	85,818
Information not provided by borrower	1,731	24,799
<i>Ethnicity</i>		
Hispanic or Latino	1,100	24,034
Not Hispanic or Latino	2,947	95,752
Information not provided by borrower	1,577	19,203
<i>Sex</i>		
Male	1,485	43,324
Female	2,750	83,802
Information not provided by borrower	1,389	11,863

1. A borrower may participate in multiple assistance programs, therefore the sum of the number of unique borrowers in this aggregate data report will not necessarily tie to the same figure reported by individual program.

Mortgage Payment and Reinstatement Assistance

HFA Performance Data Reporting - Program Performance Summary

Q4 2017		QTD	Cumulative
Assistance Characteristics			
	Number of Borrowers Receiving Assistance	7,263	332,806
	Assistance Provided to Date	\$126,441,293	\$4,539,193,803
Other Characteristics			
Borrower Income (\$)			
	Above \$90,000	4.81%	2.53%
	\$70,000- \$89,000	6.07%	4.47%
	\$50,000- \$69,000	11.72%	9.56%
	Below \$50,000	77.41%	83.43%
Hardship			
	Unemployment	55.95%	65.05%
	Underemployment	19.17%	18.32%
	Divorce	1.96%	1.56%
	Medical Condition	11.47%	6.03%
	Death	2.55%	1.71%
	Other	8.91%	7.32%

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Principal Reduction

HFA Performance Data Reporting - Program Performance Summary

Q4 2017		QTD	Cumulative
Assistance Characteristics			
	Number of Borrowers Receiving Assistance	1,172	32,074
	Assistance Provided to Date	\$59,082,884	\$1,552,691,973
Other Characteristics			
Current Combined Loan to Value Ratio (CLTV)			
	<100%	53.67%	26.92%
	100%- 119%	14.85%	12.81%
	120%- 139%	15.96%	19.34%
	140%- 159%	8.87%	20.10%
	>=160%	6.74%	20.82%
Borrower Income (\$)			
	Above \$90,000	2.82%	3.23%
	\$70,000- \$89,000	9.81%	10.80%
	\$50,000- \$69,000	25.02%	27.96%
	Below \$50,000	62.29%	58.17%
Hardship			
	Unemployment	7.76%	4.27%
	Underemployment	28.16%	27.76%
	Divorce	2.05%	2.12%
	Medical Condition	5.20%	4.67%
	Death	7.42%	4.32%
	Other	49.40%	56.86%

Transition Assistance

HFA Performance Data Reporting - Program Performance Summary

Q4 2017		QTD	Cumulative
Assistance Characteristics			
	Number of Borrowers Receiving Assistance	21	1,866
	Assistance Provided to Date	\$84,000	\$7,731,197
Other Characteristics			
Borrower Income (\$)			
	Above \$90,000	9.52%	4.62%
	\$70,000- \$89,000	9.52%	9.25%
	\$50,000- \$69,000	19.05%	18.19%
	Below \$50,000	61.90%	67.94%
Hardship			
	Unemployment	0.00%	10.85%
	Underemployment	42.86%	48.27%
	Divorce	19.05%	8.20%
	Medical Condition	9.52%	7.03%
	Death	23.81%	6.60%
	Other	4.76%	19.05%

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Blight Elimination

HFA Performance Data Reporting - Program Performance Summary

Q4 2017		QTD	Cumulative
Program Evaluation			
<i>Funded</i>			
Number of Structures Demolished/Removed		2,320	23,727
% of Total Number of Submissions		N/A	71.63%
<i>Denied/Cancelled</i>			
Number of Structures Denied/Cancelled		0	20
% of Total Number of Submissions		N/A	0.06%
<i>Withdrawn</i>			
Number of Structures Withdrawn		27	1,548
% of Total Number of Submissions		N/A	4.67%
<i>In Process</i>			
Number of Structures In Process		N/A	7,829
% of Total Number of Submissions		N/A	23.64%
<i>Total</i>			
Total Number of Structures Submitted for Eligibility Review		N/A	33,124
Program Characteristics			
<i>Assistance Characteristics</i>			
Total Assistance Provided		\$34,593,251	\$349,983,153
Total Assistance Reserved		N/A	\$140,926,676

Down Payment Assistance

HFA Performance Data Reporting - Program Performance Summary

Q4 2017		QTD	Cumulative
Program Intake/Evaluation			
<i>Funded</i>			
Number of Borrowers Receiving Assistance		7,498	41,317
% of Total Number of Submissions		N/A	86.20%
<i>Denied</i>			
Number of Borrowers Denied		125	358
% of Total Number of Submissions		N/A	0.75%
<i>Withdrawn</i>			
Number of Borrowers Withdrawn		289	3,442
% of Total Number of Submissions		N/A	7.18%
<i>In Process</i>			
Number of Borrowers Withdrawn		N/A	2,814
% of Total Number of Submissions		N/A	5.87%
<i>Total</i>			
Total Number of Borrowers Submitted for Assistance		N/A	47,931
Number of Borrowers that Previously Participated in Other HFA HHF Programs		8	28
Assistance Characteristics			
Total Assistance Provided to Date		\$99,563,507	\$540,622,425
Borrower Income			
Above \$90,000		2.00%	1.00%
\$70,000-\$89,000		9.00%	10.00%
\$50,000-\$69,000		36.00%	35.00%
Below \$50,000		53.00%	54.00%

Down Payment Assistance

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Home Mortgage Disclosure Act (HMDA)		
Borrower		
<i>Race</i>		
American Indian or Alaskan Native	18	125
Asian	191	1,107
Black or African American	1,416	6,584
Native Hawaiian or other Pacific Islander	14	108
White	5,368	30,830
Information not provided by borrower	492	2,588
<i>Ethnicity</i>		
Hispanic or Latino	1,720	9,710
Not Hispanic or Latino	5,082	26,731
Information not provided by borrower	696	4,876
<i>Sex</i>		
Male	3,852	21,109
Female	3,140	16,202
Information not provided by borrower	506	4,006
Co-Borrower		
<i>Race</i>		
American Indian or Alaskan Native	-	22
Asian	55	293
Black or African American	147	672
Native Hawaiian or other Pacific Islander	1	18
White	1,083	6,532
Information not provided by borrower	144	705
<i>Ethnicity</i>		
Hispanic or Latino	418	2,547
Not Hispanic or Latino	880	4,988
Information not provided by borrower	132	707
<i>Sex</i>		
Male	423	2,159
Female	941	5,611
Information not provided by borrower	66	472

Alabama

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	240	6,300
Number of Unique Borrowers Denied Assistance	76	2,456
Number of Unique Borrowers Withdrawn from Program	420	17,705
Number of Unique Borrowers in Process	N/A	283
Total Number of Unique Borrower Applicants	N/A	26,744
Program Expenditures (\$)		
Total Assistance Provided to Date	\$3,517,969.00	\$60,809,226.00
Total Spent on Administrative Support, Outreach, and Counseling	\$368,220.00	\$12,892,427.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	3	82
%	11.54%	1.64%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	0	300
%	0.00%	6.00%
<i>Reinstatement/Current/Payoff</i>		
Number	0	2,260
%	0.00%	45.24%
<i>Short Sale</i>		
Number	0	1
%	0.00%	0.02%
<i>Deed in Lieu</i>		
Number	0	-
%	0.00%	0.00%
<i>Cancelled</i>		
Number	0	1
%	0.00%	0.02%
<i>Other - Borrower Still Owns Home</i>		
Number	23	2,352
%	88.46%	47.08%
<i>Foreclosure Sale</i>		
Number	0	-
%	0.00%	0.00%

Arizona

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	79	9,399
Number of Unique Borrowers Denied Assistance	144	13,987
Number of Unique Borrowers Withdrawn from Program	406	2,363
Number of Unique Borrowers in Process	N/A	94
Total Number of Unique Borrower Applicants	N/A	25,843
Program Expenditures (\$)		
Total Assistance Provided to Date	\$1,819,964.00	\$223,429,365.00
Total Spent on Administrative Support, Outreach, and Counseling	\$484,246.00	\$26,317,093.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	14	1,411
%	14.58%	27.70%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	3	108
%	3.13%	2.12%
<i>Reinstatement/Current/Payoff</i>		
Number	17	1,459
%	17.71%	28.64%
<i>Short Sale</i>		
Number	0	222
%	0.00%	4.36%
<i>Deed in Lieu</i>		
Number	0	-
%	0.00%	0.00%
<i>Cancelled</i>		
Number	2	135
%	2.08%	2.65%
<i>Other - Borrower Still Owns Home</i>		
Number	60	1,759
%	62.50%	34.53%
<i>Foreclosure Sale</i>		
Number	0	-
%	0.00%	0.00%

California

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	1,878	73,856
Number of Unique Borrowers Denied Assistance	1,852	49,339
Number of Unique Borrowers Withdrawn from Program	1,790	49,213
Number of Unique Borrowers in Process	N/A	3,292
Total Number of Unique Borrower Applicants	N/A	175,700
Program Expenditures (\$)		
Total Assistance Provided to Date	\$75,994,024.00	\$1,910,888,172.00
Total Spent on Administrative Support, Outreach, and Counseling	\$7,033,082.00	\$193,789,662.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	3	3,147
%	0.12%	3.91%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	479	11,947
%	18.95%	14.84%
<i>Reinstatement/Current/Payoff</i>		
Number	518	14,099
%	20.49%	17.51%
<i>Short Sale</i>		
Number	12	1,061
%	0.47%	1.32%
<i>Deed in Lieu</i>		
Number	0	2
%	0.00%	0.00%
<i>Cancelled</i>		
Number	59	3,032
%	2.33%	3.77%
<i>Other - Borrower Still Owns Home</i>		
Number	1457	47,212
%	57.63%	58.65%
<i>Foreclosure Sale</i>		
Number	0	-
%	0.00%	0.00%

District of Columbia

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	20	807
Number of Unique Borrowers Denied Assistance	12	181
Number of Unique Borrowers Withdrawn from Program	5	37
Number of Unique Borrowers in Process	N/A	50
Total Number of Unique Borrower Applicants	N/A	1,075
Program Expenditures (\$)		
Total Assistance Provided to Date	\$535,809.00	\$15,731,337.00
Total Spent on Administrative Support, Outreach, and Counseling	\$87,174.00	\$3,993,104.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	0	6
%	0.00%	0.80%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	5	188
%	31.25%	25.07%
<i>Reinstatement/Current/Payoff</i>		
Number	10	534
%	62.50%	71.20%
<i>Short Sale</i>		
Number	0	2
%	0.00%	0.27%
<i>Deed in Lieu</i>		
Number	0	-
%	0.00%	0.00%
<i>Cancelled</i>		
Number	0	1
%	0.00%	0.13%
<i>Other - Borrower Still Owns Home</i>		
Number	1	19
%	6.25%	2.53%
<i>Foreclosure Sale</i>		
Number	0	-
%	0.00%	0.00%

Florida

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	4469	48,553
Number of Unique Borrowers Denied Assistance	418	34,849
Number of Unique Borrowers Withdrawn from Program	2070	63,377
Number of Unique Borrowers in Process	N/A	9691
Total Number of Unique Borrower Applicants	N/A	156,470
Program Expenditures (\$)		
Total Assistance Provided to Date	\$71,996,990.00	\$966,461,226.00
Total Spent on Administrative Support, Outreach, and Counseling	\$2,311,955.00	\$81,827,564.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	30	557
%	2.46%	1.25%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	110	2,568
%	9.03%	5.74%
<i>Reinstatement/Current/Payoff</i>		
Number	63	2,718
%	5.17%	6.08%
<i>Short Sale</i>		
Number	4	245
%	0.33%	0.55%
<i>Deed in Lieu</i>		
Number	0	21
%	0.00%	0.05%
<i>Cancelled</i>		
Number	4	494
%	0.33%	1.10%
<i>Other - Borrower Still Owns Home</i>		
Number	1002	37,759
%	82.27%	84.43%
<i>Foreclosure Sale</i>		
Number	5	359
%	0.41%	0.80%

Georgia

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	661	11,005
Number of Unique Borrowers Denied Assistance	254	13,216
Number of Unique Borrowers Withdrawn from Program	216	8,675
Number of Unique Borrowers in Process	N/A	311
Total Number of Unique Borrower Applicants	N/A	33,207
Program Expenditures (\$)		
Total Assistance Provided to Date	\$15,702,492.00	\$224,266,750.00
Total Spent on Administrative Support, Outreach, and Counseling	\$1,250,518.00	\$36,203,250.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	0	54
%	0.00%	0.58%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	58	1,292
%	10.66%	13.88%
<i>Reinstatement/Current/Payoff</i>		
Number	30	1,102
%	5.51%	11.84%
<i>Short Sale</i>		
Number	0	35
%	0.00%	0.38%
<i>Deed in Lieu</i>		
Number	0	-
%	0.00%	0.00%
<i>Cancelled</i>		
Number	0	1
%	0.00%	0.01%
<i>Other - Borrower Still Owns Home</i>		
Number	456	6,786
%	83.82%	72.91%
<i>Foreclosure Sale</i>		
Number	0	37
%	0.00%	0.40%

Illinois

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	2,309	27,953
Number of Unique Borrowers Denied Assistance	171	4,997
Number of Unique Borrowers Withdrawn from Program	384	5,221
Number of Unique Borrowers in Process	N/A	2,192
Total Number of Unique Borrower Applicants	N/A	40,363
Program Expenditures (\$)		
Total Assistance Provided to Date	\$30,151,122.00	\$485,635,272.00
Total Spent on Administrative Support, Outreach, and Counseling	\$2,202,214.00	\$52,295,144.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	69	939
%	9.40%	5.98%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	4	370
%	0.54%	2.36%
<i>Reinstatement/Current/Payoff</i>		
Number	120	2,158
%	16.35%	13.74%
<i>Short Sale</i>		
Number	0	-
%	0.00%	0.00%
<i>Deed in Lieu</i>		
Number	0	-
%	0.00%	0.00%
<i>Cancelled</i>		
Number	23	733
%	3.13%	4.67%
<i>Other - Borrower Still Owns Home</i>		
Number	518	11,502
%	70.57%	73.25%
<i>Foreclosure Sale</i>		
Number	0	-
%	0.00%	0.00%

Indiana

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	66	9,827
Number of Unique Borrowers Denied Assistance	9	710
Number of Unique Borrowers Withdrawn from Program	16	1,117
Number of Unique Borrowers in Process	N/A	0
Total Number of Unique Borrower Applicants	N/A	11,638
Program Expenditures (\$)		
Total Assistance Provided to Date	\$5,734,269.00	\$186,031,215.00
Total Spent on Administrative Support, Outreach, and Counseling	\$745,506.00	\$35,017,760.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	8	193
%	2.22%	2.26%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	76	2,079
%	21.05%	24.29%
<i>Reinstatement/Current/Payoff</i>		
Number	256	5,019
%	70.91%	58.65%
<i>Short Sale</i>		
Number	1	23
%	0.28%	0.27%
<i>Deed in Lieu</i>		
Number	0	22
%	0.00%	0.26%
<i>Cancelled</i>		
Number	0	8
%	0.00%	0.09%
<i>Other - Borrower Still Owns Home</i>		
Number	20	871
%	5.54%	10.18%
<i>Foreclosure Sale</i>		
Number	0	343
%	0.00%	4.01%

Kentucky

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	154	11,104
Number of Unique Borrowers Denied Assistance	22	2,297
Number of Unique Borrowers Withdrawn from Program	18	1,701
Number of Unique Borrowers in Process	N/A	804
Total Number of Unique Borrower Applicants	N/A	15,906
Program Expenditures (\$)		
Total Assistance Provided to Date	\$2,483,545.00	\$153,263,125.00
Total Spent on Administrative Support, Outreach, and Counseling	\$291,001.00	\$17,364,633.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	0	-
%	0.00%	0.00%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	0	673
%	0.00%	8.09%
<i>Reinstatement/Current/Payoff</i>		
Number	0	158
%	0.00%	1.90%
<i>Short Sale</i>		
Number	0	22
%	0.00%	0.26%
<i>Deed in Lieu</i>		
Number	0	9
%	0.00%	0.11%
<i>Cancelled</i>		
Number	0	143
%	0.00%	1.72%
<i>Other - Borrower Still Owns Home</i>		
Number	187	7,239
%	100.00%	86.98%
<i>Foreclosure Sale</i>		
Number	0	79
%	0.00%	0.95%

Michigan

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	532	35,669
Number of Unique Borrowers Denied Assistance	570	22,774
Number of Unique Borrowers Withdrawn from Program	295	14,652
Number of Unique Borrowers in Process	N/A	359
Total Number of Unique Borrower Applicants	N/A	73,454
Program Expenditures (\$)		
Total Assistance Provided to Date	\$17,261,210.00	\$490,009,174.00
Total Spent on Administrative Support, Outreach, and Counseling	\$1,438,783.00	\$44,186,685.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	0	433
%	0.00%	1.21%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	0	549
%	0.00%	1.54%
<i>Reinstatement/Current/Payoff</i>		
Number	525	25,799
%	80.15%	72.39%
<i>Short Sale</i>		
Number	2	113
%	0.31%	0.32%
<i>Deed in Lieu</i>		
Number	0	24
%	0.00%	0.07%
<i>Cancelled</i>		
Number	0	753
%	0.00%	2.11%
<i>Other - Borrower Still Owns Home</i>		
Number	128	7,909
%	19.54%	22.19%
<i>Foreclosure Sale</i>		
Number	0	58
%	0.00%	0.16%

Mississippi

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	11	4,457
Number of Unique Borrowers Denied Assistance	0	1,585
Number of Unique Borrowers Withdrawn from Program	0	621
Number of Unique Borrowers in Process	N/A	21
Total Number of Unique Borrower Applicants	N/A	6,684
Program Expenditures (\$)		
Total Assistance Provided to Date	\$1,991,448.00	\$85,948,535.00
Total Spent on Administrative Support, Outreach, and Counseling	\$291,565.00	\$14,490,740.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	0	-
%	0.00%	0.00%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	8	155
%	7.21%	4.08%
<i>Reinstatement/Current/Payoff</i>		
Number	1	161
%	0.90%	4.23%
<i>Short Sale</i>		
Number	0	-
%	0.00%	0.00%
<i>Deed in Lieu</i>		
Number	0	-
%	0.00%	0.00%
<i>Cancelled</i>		
Number	0	-
%	0.00%	0.00%
<i>Other - Borrower Still Owns Home</i>		
Number	102	3,466
%	91.89%	91.16%
<i>Foreclosure Sale</i>		
Number	0	20
%	0.00%	0.53%

North Carolina

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	933	29,545
Number of Unique Borrowers Denied Assistance	239	7,353
Number of Unique Borrowers Withdrawn from Program	217	5,961
Number of Unique Borrowers in Process	N/A	572
Total Number of Unique Borrower Applicants	N/A	43,431
Program Expenditures (\$)		
Total Assistance Provided to Date	\$19,689,386.00	\$521,718,664.00
Total Spent on Administrative Support, Outreach, and Counseling	\$1,220,712.00	\$76,433,495.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	113	776
%	16.40%	3.19%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	77	4,941
%	11.18%	20.30%
<i>Reinstatement/Current/Payoff</i>		
Number	161	4,186
%	23.37%	17.20%
<i>Short Sale</i>		
Number	2	136
%	0.29%	0.56%
<i>Deed in Lieu</i>		
Number	1	18
%	0.15%	0.07%
<i>Cancelled</i>		
Number	0	5
%	0.00%	0.02%
<i>Other - Borrower Still Owns Home</i>		
Number	327	14,100
%	47.46%	57.94%
<i>Foreclosure Sale</i>		
Number	8	174
%	1.16%	0.71%

New Jersey

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	922	8,186
Number of Unique Borrowers Denied Assistance	1150	11,985
Number of Unique Borrowers Withdrawn from Program	126	526
Number of Unique Borrowers in Process	N/A	663
Total Number of Unique Borrower Applicants	N/A	21,360
Program Expenditures (\$)		
Total Assistance Provided to Date	\$22,259,915.00	\$292,336,522.00
Total Spent on Administrative Support, Outreach, and Counseling	\$2,091,965.00	\$33,616,880.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	121	490
%	60.50%	7.35%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	0	40
%	0.00%	0.60%
<i>Reinstatement/Current/Payoff</i>		
Number	79	3,405
%	39.50%	51.06%
<i>Short Sale</i>		
Number	0	-
%	0.00%	0.00%
<i>Deed in Lieu</i>		
Number	0	-
%	0.00%	0.00%
<i>Cancelled</i>		
Number	0	-
%	0.00%	0.00%
<i>Other - Borrower Still Owns Home</i>		
Number	0	2,734
%	0.00%	41.00%
<i>Foreclosure Sale</i>		
Number	0	-
%	0.00%	0.00%

Nevada

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	92	5,676
Number of Unique Borrowers Denied Assistance	204	4,350
Number of Unique Borrowers Withdrawn from Program	201	6,801
Number of Unique Borrowers in Process	N/A	50
Total Number of Unique Borrower Applicants	N/A	16,877
Program Expenditures (\$)		
Total Assistance Provided to Date	\$3,424,685.00	\$103,459,699.00
Total Spent on Administrative Support, Outreach, and Counseling	\$608,371.00	\$20,244,246.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	0	305
%	0.00%	5.10%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	1	31
%	1.54%	0.52%
<i>Reinstatement/Current/Payoff</i>		
Number	22	602
%	33.85%	10.06%
<i>Short Sale</i>		
Number	0	304
%	0.00%	5.08%
<i>Deed in Lieu</i>		
Number	0	8
%	0.00%	0.13%
<i>Cancelled</i>		
Number	0	190
%	0.00%	3.17%
<i>Other - Borrower Still Owns Home</i>		
Number	42	4,466
%	64.62%	74.61%
<i>Foreclosure Sale</i>		
Number	0	80
%	0.00%	1.34%

Ohio

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	339	25,970
Number of Unique Borrowers Denied Assistance	72	5,149
Number of Unique Borrowers Withdrawn from Program	81	5,684
Number of Unique Borrowers in Process	N/A	212
Total Number of Unique Borrower Applicants	N/A	37,015
Program Expenditures (\$)		
Total Assistance Provided to Date	\$20,623,972.00	\$533,733,465.00
Total Spent on Administrative Support, Outreach, and Counseling	\$629,804.00	\$55,859,581.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	0	1,531
%	0.00%	3.76%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	1	1,298
%	0.38%	3.19%
<i>Reinstatement/Current/Payoff</i>		
Number	100	22,829
%	38.31%	56.05%
<i>Short Sale</i>		
Number	2	588
%	0.77%	1.44%
<i>Deed in Lieu</i>		
Number	0	197
%	0.00%	0.48%
<i>Cancelled</i>		
Number	7	1,078
%	2.68%	2.65%
<i>Other - Borrower Still Owns Home</i>		
Number	150	11,591
%	57.47%	28.46%
<i>Foreclosure Sale</i>		
Number	1	1,619
%	0.38%	3.97%

Oregon

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	300	13,435
Number of Unique Borrowers Denied Assistance	89	2,735
Number of Unique Borrowers Withdrawn from Program	19	14,517
Number of Unique Borrowers in Process	N/A	489
Total Number of Unique Borrower Applicants	N/A	31,176
Program Expenditures (\$)		
Total Assistance Provided to Date	\$5,647,659.00	\$228,214,555.00
Total Spent on Administrative Support, Outreach, and Counseling	\$1,141,890.00	\$42,141,970.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	0	1
%	0.00%	0.01%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	3	764
%	0.63%	4.60%
<i>Reinstatement/Current/Payoff</i>		
Number	249	4,886
%	52.53%	29.42%
<i>Short Sale</i>		
Number	0	1
%	0.00%	0.01%
<i>Deed in Lieu</i>		
Number	0	-
%	0.00%	0.00%
<i>Cancelled</i>		
Number	17	957
%	3.59%	5.76%
<i>Other - Borrower Still Owns Home</i>		
Number	205	10,001
%	43.25%	60.21%
<i>Foreclosure Sale</i>		
Number	0	-
%	0.00%	0.00%

Rhode Island

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	122	3,822
Number of Unique Borrowers Denied Assistance	173	1,862
Number of Unique Borrowers Withdrawn from Program	20	529
Number of Unique Borrowers in Process	N/A	399
Total Number of Unique Borrower Applicants	N/A	6,612
Program Expenditures (\$)		
Total Assistance Provided to Date	\$5,406,841.00	\$79,109,213.00
Total Spent on Administrative Support, Outreach, and Counseling	\$355,988.00	\$11,912,984.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	13	686
%	22.03%	27.71%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	0	87
%	0.00%	3.51%
<i>Reinstatement/Current/Payoff</i>		
Number	25	751
%	42.37%	30.33%
<i>Short Sale</i>		
Number	0	97
%	0.00%	3.92%
<i>Deed in Lieu</i>		
Number	0	11
%	0.00%	0.44%
<i>Cancelled</i>		
Number	0	-
%	0.00%	0.00%
<i>Other - Borrower Still Owns Home</i>		
Number	21	818
%	35.59%	33.04%
<i>Foreclosure Sale</i>		
Number	0	26
%	0.00%	1.05%

South Carolina

HFA Performance Data Reporting - Program Performance Summary

Q4 2017	QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	366	13,023
Number of Unique Borrowers Denied Assistance	198	9,595
Number of Unique Borrowers Withdrawn from Program	153	6,103
Number of Unique Borrowers in Process	N/A	401
Total Number of Unique Borrower Applicants	N/A	29,122
Program Expenditures (\$)		
Total Assistance Provided to Date	\$8,501,755.00	\$224,012,523.00
Total Spent on Administrative Support, Outreach, and Counseling	\$958,760.00	\$38,950,081.00
Program Outcomes		
<i>Loan Modification Program</i>		
Number	18	321
%	3.06%	1.68%
<i>Re-employed/Regain Appropriate Employment Level</i>		
Number	27	2,839
%	4.59%	14.90%
<i>Reinstatement/Current/Payoff</i>		
Number	330	12,164
%	56.12%	63.84%
<i>Short Sale</i>		
Number	6	278
%	1.02%	1.46%
<i>Deed in Lieu</i>		
Number	3	112
%	0.51%	0.59%
<i>Cancelled</i>		
Number	0	6
%	0.00%	0.03%
<i>Other - Borrower Still Owns Home</i>		
Number	204	3,332
%	34.69%	17.49%
<i>Foreclosure Sale</i>		
Number	0	3
%	0.00%	0.02%

Tennessee

HFA Performance Data Reporting - Program Performance Summary

Q4 2017		QTD	Cumulative
Unique Borrower Count			
	Number of Unique Borrowers Receiving Assistance	462	8,830
	Number of Unique Borrowers Denied Assistance	65	1,603
	Number of Unique Borrowers Withdrawn from Program	30	774
	Number of Unique Borrowers in Process	N/A	225
	Total Number of Unique Borrower Applicants	N/A	11,432
Program Expenditures (\$)			
	Total Assistance Provided to Date	\$6,990,747.00	\$205,164,510.00
	Total Spent on Administrative Support, Outreach, and Counseling	\$363,801.00	\$23,319,140.00
Program Outcomes			
<i>Loan Modification Program</i>			
	Number	0	-
	%	0.00%	0.00%
<i>Re-employed/Regain Appropriate Employment Level</i>			
	Number	0	1,300
	%	0.00%	17.68%
<i>Reinstatement/Current/Payoff</i>			
	Number	1	4,783
	%	100.00%	65.03%
<i>Short Sale</i>			
	Number	0	3
	%	0.00%	0.04%
<i>Deed in Lieu</i>			
	Number	0	1
	%	0.00%	0.01%
<i>Cancelled</i>			
	Number	0	1,268
	%	0.00%	17.24%
<i>Other - Borrower Still Owns Home</i>			
	Number	0	-
	%	0.00%	0.00%
<i>Foreclosure Sale</i>			
	Number	0	-
	%	0.00%	0.00%