# Emergency Rescue Mortgage Assistance (ERMA)

## Programmatic Element: Mortgage Reinstatement

<table>
<thead>
<tr>
<th>Term Sheet</th>
<th>1. Program Overview</th>
<th>New Jersey Housing and Mortgage Finance Agency’s Emergency Rescue Mortgage Assistance (ERMA) Program will assist New Jersey homeowners unable to pay their mortgages or other eligible housing expenses due to a COVID-19 related financial hardship. ERMA exists to promote neighborhood stability through homeowner retention by reducing delinquencies, mortgage defaults and foreclosures among New Jersey homeowners receiving assistance.</th>
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<tbody>
<tr>
<td>2. Brief Description</td>
<td>The Mortgage Reinstatement component of ERMA will provide funds to eliminate or reduce past due payments and other delinquent amounts, including payments under a forbearance plan. Homeowner Assistance Fund (HAF) funds may be used to bring account fully current, with no remaining delinquent amounts post loss mitigation efforts, and to repay amounts advanced by the lender or servicer on the borrower’s behalf for property charges, including property taxes, hazard insurance premiums, flood or wind insurance premiums, condominium fees, homeowners’ association fees or other reasonable fees that the servicer advanced to protect lien position. HAF funds may be used to supplement other loss mitigation measures offered by the servicer or where HAF funds are necessary for the homeowner to qualify for other such loss mitigation measures. To the extent applicants are able to use other loss mitigation resources in a timeline consistent with the timeline of the application for HAF assistance, utilizing other loss mitigation resources first is encouraged.</td>
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<td>3. Maximum Amount of Assistance per Household</td>
<td>Homeowners will be eligible for up to $35,000 through this program to be used only for the homeowner’s primary residence. Eligible homeowners may benefit from multiple components of the ERMA program provided the total benefit from all components does not exceed $35,000.</td>
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| 4. Homeowner Eligibility Criteria / Documentation Requirements | Homeowner Eligibility Criteria:  
  - Must have experienced a COVID-19 related financial hardship after January 21, 2020.  
    - Reduction of income or increase in household expenses by at least 10%  
  - Documentation: Proof of hardship and proof of income. |
- Must have incomes equal to or less than 150% of the area median income, consistent with Treasury guidance.

Homeowners may not have liquid assets (excluding retirement assets and education savings plans) equal to or greater than the amount of their approved Program assistance.

Documentation Requirements:
- Valid Identification.
- Hardship Affidavit.
- Third Party Authorization.
- Mortgage Statement (if available).
- Income Determination Documents.

5. Property/Loan Eligibility Criteria Specific to the Program

Property criteria includes:
- Must be owner-occupied primary residence.
- Must be a one- to four-unit property.
- Must be an attached or detached house, a condominium unit or a manufactured home on a foundation permanently affixed to real property.

Loan criteria includes:
- Mortgage or other associated housing costs covered by the program must not have been 30 days or more delinquent on 1/21/2020.
- At application, borrower must be behind on mortgage or have a forbearance balance, escrow shortage, or other eligible housing-related expenses.
- Current unpaid principal mortgage balance must not exceed conforming limit for applicable property type/unit count
- Mortgage servicer must be willing/able to accept and apply Program funds.

6. Structure of Assistance

- Program assistance will be provided to the homeowner in the form of a 0% interest rate, non-amortizing (no monthly payments), forgivable, subordinate 3-year loan. The loan will be non-recourse, secured and recorded, and take a junior lien position on the home.
- All or a portion of the unforgiven loan funds will be due and payable from net equity proceeds upon sale or transfer or refinance of the property (except for refinances for a lower rate and/or shorter term) or if the borrower ceases to occupy the property as their primary residence prior to the end of the third year. If the property is sold and does not generate sufficient proceeds to repay all or a portion of the loan, the
portion of the loan remaining unpaid after the proceeds are applied will be forgiven.

| 7. Payment Requirements | • Payments will be made directly to the lender or servicer. |
# New Jersey Housing and Mortgage Finance Agency
## Emergency Rescue Mortgage Assistance (ERMA)
### Programmatic Element: Mortgage Payment Assistance
#### Term Sheet

<table>
<thead>
<tr>
<th>1. Program Overview</th>
<th>New Jersey Housing and Mortgage Finance Agency’s Emergency Rescue Mortgage Assistance (ERMA) Program will assist New Jersey homeowners unable to pay their mortgages or other eligible housing expenses due to a COVID-19 related financial hardship. ERMA exists to promote neighborhood stability through homeowner retention by reducing delinquencies, mortgage defaults and foreclosures among New Jersey homeowners receiving assistance.</th>
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| 2. Brief Description | The Mortgage Payment Assistance component of ERMA will provide funds to pay forward monthly mortgage payments on behalf of homeowners unable to make their mortgage payments due to a continuing financial hardship associated with the COVID-19 pandemic.  
Homeowner Assistance Fund (HAF) funds may be used to pay a homeowner’s monthly mortgage/loan payments for a period up to 4 months or until the maximum amount of assistance is reached (whichever comes first).  
HAF funds may be used to supplement other loss mitigation measures offered by the servicer or where HAF funds are necessary for the homeowner to qualify for other such loss mitigation measures. To the extent applicants are able to use other loss mitigation resources in a timeline consistent with the timeline of the application for HAF assistance, utilizing other loss mitigation resources first is encouraged. |
| 3. Maximum Amount of Assistance per Household | Homeowners will be eligible for up to $35,000 through this program to be used only for the homeowner’s primary residence.  
Eligible homeowners may benefit from multiple components of the ERMA program provided the total benefit from all components does not exceed $35,000. |
| 4. Homeowner Eligibility Criteria / Documentation Requirements | Homeowner Eligibility Criteria:  
- Must have experienced a COVID-19 related financial hardship after January 21, 2020.  
  - Reduction of income or increase in household expenses by at least 10%. |
| 5. Property/Loan Eligibility Criteria Specific to the Program | Property criteria includes:  
- Must be owner-occupied primary residence.  
- Must be a one- to four-unit property.  
- Must be an attached or detached house, a condominium unit or a manufactured home on a foundation permanently affixed to real property.  
Loan criteria includes:  
- Mortgage or other associated housing costs covered by the program must not have been 30 days or more delinquent on 1/21/2020.  
- Any current unpaid principal mortgage balance must not exceed conforming limit for applicable property type/unit count.  
- Mortgage servicer must be willing/able to accept and apply Program funds. |

| 6. Structure of Assistance | Program assistance will be provided to the homeowner in the form of a 0% interest rate, non-amortizing (no monthly payments), forgivable, subordinate 3-year loan. The loan will be non-recourse, secured and recorded, and take a junior lien position on the home.  
All or a portion of the unforgiven loan funds will be due and payable from net equity proceeds upon sale or transfer or refinance of the property (except for refinances for a lower rate and/or shorter term) or if the borrower ceases to occupy the property as their primary residence prior to the end of the third year. If the property is sold and does not generate sufficient proceeds to repay all or a portion of the loan, the portion of the loan remaining unpaid after the proceeds are applied will be forgiven.  
Homeowner must work directly with a HUD-Certified Housing Counseling Agency during the duration of the program. |
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<th>7. Payment Requirements</th>
<th>assistance period in order to receive Monthly Payment Assistance.</th>
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<td></td>
<td>• Payments will be made directly to the lender or servicer.</td>
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</tbody>
</table>
### 1. Program Overview

New Jersey Housing and Mortgage Finance Agency’s Emergency Rescue Mortgage Assistance (ERMA) Program will assist New Jersey homeowners unable to pay their mortgages or other eligible housing expenses due to a COVID-19 related financial hardship. ERMA exists to promote neighborhood stability through homeowner retention by reducing delinquencies, mortgage defaults and foreclosures among New Jersey homeowners receiving assistance.

### 2. Brief Description

The Property Charge Default Resolution component of ERMA will provide funds to resolve certain property charge defaults that threaten a homeowner's ability to sustain ownership of a non-mortgaged property.

Homeowner Assistance Fund (HAF) funds may be used to pay past due property taxes, municipal liens or utility liens that threaten sustained ownership of the property. Past due amounts must be brought current by program assistance or resolved concurrently with other assistance programs.

### 3. Maximum Amount of Assistance per Household

Homeowners will be eligible for up to $35,000 through this program to be used only for the homeowner's primary residence.

Eligible homeowners may benefit from multiple components of the ERMA program provided the total benefit from all components does not exceed $35,000.

### 4. Homeowner Eligibility Criteria / Documentation Requirements

**Homeowner Eligibility Criteria:**
- Must have experienced a COVID-19 related financial hardship after January 21, 2020.
  - Reduction of income or increase in household expenses by at least 10%.
- Must have incomes equal to or less than 150% of the area median income, consistent with Treasury guidance.

Homeowners may not have liquid assets (excluding retirement assets and education savings plans) equal to or greater than the amount of their approved Program assistance.

**Documentation Requirements:**
- Valid Identification.
| 5. Property/Loan Eligibility Criteria Specific to the Program | Property criteria includes:
- Must be owner-occupied primary residence.
- Must be a one- to four-unit property.
- Must be an attached or detached house, a condominium unit or a manufactured home on a foundation permanently affixed to real property.

Loan criteria includes:
- Property/housing costs covered by the program must not have been 30 days or more delinquent on 1/21/2020.
- At application, borrower must be behind on eligible housing-related expenses.
- Eligible expenses are limited to past due property taxes, municipal liens and utility liens. |
| 6. Structure of Assistance | Program assistance will be provided to the homeowner in the form of a 0% interest rate, non-amortizing (no monthly payments), forgivable, subordinate 3-year loan. The loan will be non-recourse, secured and recorded, and take a junior lien position on the home.
- All or a portion of the unforgiven loan funds will be due and payable from net equity proceeds upon sale or transfer or refinance of the property (except for refinances for a lower rate and/or shorter term) or if the borrower ceases to occupy the property as their primary residence prior to the end of the third year. If the property is sold and does not generate sufficient proceeds to repay all or a portion of the loan, the portion of the loan remaining unpaid after the proceeds are applied will be forgiven. |
| 7. Payment Requirements | Payments may be made directly to the appropriate entity, not the borrower or any third party. |
# New Jersey Housing and Mortgage Finance Agency
## HAF Housing Counseling Program
### Term Sheet

<table>
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<tr>
<th>1. Program Overview</th>
<th>The New Jersey Housing and Mortgage Finance Agency (“NJHMFA”) has created the Homeowner Assistance Fund (“HAF”) Housing Counseling Program to improve HAF program coordination, offer outreach to eligible homeowners, and assist applicants with the application process for the Emergency Rescue Mortgage Assistance (“ERMA”) program. ERMA was created to promote neighborhood stability through homeowner retention by reducing delinquencies, mortgage defaults and foreclosures among New Jersey homeowners receiving assistance.</th>
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<tbody>
<tr>
<td>2. Brief Description</td>
<td>The HAF Housing Counseling Program exists to ensure the dissemination of information regarding the availability of assistance programs, help families determine eligibility for Federal, State and Local programs, and help applicants navigate the ERMA program application process.</td>
</tr>
<tr>
<td>3. Maximum Amount of Assistance per Household</td>
<td>Up to $700 paid to a Department of Housing and Urban Development (“HUD”) Certified Housing Counseling Agency (“HCA”).</td>
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</tbody>
</table>
| 4. Homeowner Eligibility Criteria / Documentation Requirements | Homeowner Eligibility Criteria:  
- Must have experienced a COVID-19 related financial hardship after January 21, 2020.  
- Must have incomes equal to or less than 150% of the area median income, consistent with Treasury guidance.  

Documentation Requirements:  
- Valid Identification.  
- Hardship Affidavit.  
- Third Party Authorization.  
- Mortgage Statement (if available).  
- Income Determination Documents. |
| 5. Property/Loan Eligibility Criteria Specific to the Program | Property criteria includes:  
- Must be owner-occupied primary residence.  
- Must be a one- to four-unit property.  
- Must be an attached or detached house, a condominium unit or a manufactured home on a foundation permanently affixed to real property. |
| 6. Structure of Assistance | • Homeowners will be given the option to work with an HCA contracted with NJHMFA to perform counseling services.  
|                           | • HCAs will be responsible for performing general intake, collecting income, property, mortgage, and asset information, and offering support options for the homeowner.  
|                           | HCAs will assist in the completion and submission of ERMA applications for homeowners who meet the minimum ERMA eligibility criteria. |
| 7. Payment Requirements    | • Payments will be made directly to the HCA. |