

# United States Department of the Treasury

## Homeowner Assistance Fund Plan Submitted by State of Georgia

HAF Grantee Plan Name  
**HAFP-0102**

# United States Department of the Treasury

## Homeowner Assistance Fund Plan For Participants with Allocations \$5 million or Greater

Allocation Amount	\$5 Million or Greater
Submission Date	12/21/2021 6:27 PM
Total Plan Requested Amount	\$354,185,231.00
Record Type	State
Application Record	<a href="#">SLT-0037</a>
HAF Grantee Plan Status (external)	Funded

# Homeowner Needs and Community Engagement

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## **What Quantitative Data Has Informed the Participant's Planning?**

Treasury will assess the extent to which a Participant has, in the course of its HAF planning process, relied on quantitative data, including from community-based organizations or organizations that serve potentially eligible homeowners.

In its HAF planning process, has the Participant obtained quantitative data from mortgage servicers, private data providers, government entities, community-based organizations, or other sources to inform its planning about how to target and best serve eligible homeowners with mortgage delinquencies, defaults, foreclosures?

**Yes**

If yes, please list and, briefly describe each source of quantitative data.

- **Data provided by Treasury – Treasury provided data, contributed by a number of federal agencies, including information on mortgage delinquencies and forbearances, breakdowns by demographic factors, and concentration among mortgage servicers.**
- **Data from FHA Neighborhood Watch – Public facing FHA application used by participant.**
- **CoreLogic-Subscription to provide participant with information regarding loan delinquency for targeting.**
- **Black Knight- Housing and mortgage distress information used for plan.**
- **Atlanta Federal Reserve Bank- Housing and mortgage distress information used for plan.**

In its HAF planning process, has the Participant obtained and reviewed quantitative data or studies regarding which demographic segments in its jurisdiction have historically experienced discrimination in the housing or housing finance market?

**No**

In its HAF planning process, has the Participant obtained quantitative data from utility providers or entities charged with assessing and collecting property taxes or relied on quantitative data or studies to inform its planning about how to target and best serve eligible homeowners at risk of displacement due to utility arrearage or tax foreclosure?

**Yes**

If yes, please list and, briefly describe each source of quantitative data.

### **SOCIALLY AND ECONOMICALLY DISADVANTAGED METRICS:**

- **To target the areas having the greatest need, GHFA examined metrics for the state at the county and/or zip code level, for housing and mortgage distress, socially disadvantaged populations, economically distressed, and disadvantaged areas.**

### **Socially Disadvantaged**

## **Minority Concentration**

**%, Rural Location, Low to Moderate Income (<\$75k), Unemployment, Household Poverty Status**

**2018 - 2020**

**County/Zip**

**Census Bureau ACS**

## **Economic Distress & Disadvantaged**

**COVID Forbearance, Unemployment, Rural Location, FFIEC Distressed Area Designation**

**Poverty Status, HUD AMI, Low to Moderate Income (< \$75k)**

**2020 – 2021**

**2018 - 2020**

**County/Zip**

**County/Zip**

**Census Bureau ACS, FFIEC, BLS**

**Census Bureau ACS, IPUMS, CHAS**

## **Housing & Mortgage Distress**

**90 days+ Delinquency, Foreclosure, COVID Forbearance**

**2020 - 2021**

**County/Zip**

**CoreLogic, Black Knight, Atlanta Federal Reserve Bank**

**FFIEC - Federal Financial Institutions Examinations Council**

**ACS – American Community Survey**

**BLS – Bureau of Labor Statistics**

**IPUMS - Integrated Public Use Microdata Series**

**CHAS - Comprehensive Housing Affordability Strategy (HUD)  
SOCIALY DISADVANTAGED**

**Socially disadvantaged individuals are those that have been subject to racial or ethnic prejudice or cultural bias because of their identity. There is a rebuttable presumption that the following individuals are socially disadvantaged: Black Americans, Hispanic Americans, Native Americans, Asian Americans, and Pacific Islanders.**

**Risk factors reviewed include income, household poverty status, minority population, and rural location.**

**ECONOMICALLY DISADVANTAGED**

**Georgia has a population of 10.5 million, with an overall poverty rate of 16%. According to the Census Bureau, of the 3.8 million households in Georgia, the 2018 median income was \$58,000. While Georgia's unemployment rate has dropped to 3.9%, 19 counties still have unemployment rates over 5%, mostly in the rural a**

In the following text box, please list any source not listed above of quantitative information, including sources of data on the performance of any of the Participant's previously implemented programs, that the Participant used to inform its HAF planning process, briefly describe how the data informed the Participant's planning.

**Hardest Hit Fund Performance data: Participant operated a HHF program and used that data to inform its program design.**

Did the Participant communicate with mortgage servicers regarding the development of its program design?

**Yes**

Did the Participant communicate with other HAF participants regarding the development of its program design?

**Yes**

**How Has Community Engagement and Public Participation Informed the Participant's Planning?**

Treasury will assess the extent to which a Participant's assessment of homeowner needs has been informed by and reflects input from organizations and individuals representing eligible homeowners, including any opportunities for public participation in the development of the Participant's plan. Treasury will pay particular attention to the extent of the Participant's engagement with populations that are the subject of statutory targeting requirements.

Has the Participant requested and received input on its HAF planning process from providers of housing counseling services or providers of legal assistance to homeowners facing foreclosure or displacement?

Yes

### Provider information

If yes, please list such providers, including the providers' address and website. Please indicate by checking the appropriate box below if the provider's primary purpose is to serve low- and moderate-income households or to address the impacts of housing discrimination on one or more demographic groups in the Participant's jurisdiction.

<b>Provider Name Provider Address Provider Website</b>	<b>Provider Primarily Serves LMI Households</b>	<b>Provider Addresses Impact of Housing Discrimination</b>
<b>Atlanta Legal Aid</b> 54 Ellis St. NE ,Atlanta,Georgia 30303 <a href="https://atlantalegalaid.org/">https://atlantalegalaid.org/</a>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<b>Georgia Legal Services</b> 104 Marietta St NW #240 ,Atlanta,Georgia 30303 <a href="https://www.georgialegalaid.org/">https://www.georgialegalaid.org/</a>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<b>D&amp;E A Housing &amp; Economic Power Center</b> 4532 Jonesboro Rd ,Forest Park,Georgia 30297 <a href="https://www.depower.org/">https://www.depower.org/</a>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<b>Habitat for Georgia</b> PO Box 4143 ,Columbus,Georgia 31914 <a href="https://www.habitatgeorgia.org/">https://www.habitatgeorgia.org/</a>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<b>Georgia Advancing Communities Together</b> 250 Georgia Avenue, SE, Suite 350 ,Atlanta,Georgia 30312 <a href="https://georgiaact.org/">https://georgiaact.org/</a>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Has the Participant requested and received input regarding its HAF planning process from community-based organizations or organizations that serve potentially eligible homeowners?

Yes

### Community Information

If yes, please list such organizations, including the providers' address and website if available. Please indicate by checking the appropriate box below if the provider's primary purpose is to serve low- and moderate-income households or to address the impacts of housing discrimination on one or more demographic groups in the Participant's jurisdiction.

<b>Organization Name</b> <b>Organization Address</b> <b>Organization Website</b>	<b>Organization Primarily Serves LMI Households</b>	<b>Provider Addresses Impact of Housing Discrimination</b>
<b>CCCS of the Savannah Area, Inc.</b> 7505 Waters Ave, Suite C-11, Savannah, Georgia 31306 <a href="https://www.cccsavannah.org">https://www.cccsavannah.org</a>	✓	✓
<b>HomeFirst Housing Resource Services, Inc.</b> 653 Second St., Suite 203, Macon, Georgia 31201 <a href="https://www.homefirstgeorgia.org/">https://www.homefirstgeorgia.org/</a>	✓	✓
<b>CCCS of West Georgia/Family Center of Columbus</b> 1350 15th Avenue, Columbus, Columbus, Georgia 31901 <a href="https://thefamilyctr.org/">https://thefamilyctr.org/</a>	✓	✓
<b>Family Visions Outreach, Inc.</b> 601 W. Price St., Sylvester, Georgia 31791 <a href="http://familyvisionsoutreach.org">http://familyvisionsoutreach.org</a>	✓	✓
<b>CSRA Economic Opportunity Authority, Inc.</b> 1261 Greene St., Augusta, Georgia 30901 <a href="https://www.csraeo.org/">https://www.csraeo.org/</a>	✓	✓
<b>Georgia Sustainable Community Venture</b> 3330 Madison St. , College Park, College Park, Georgia 30337 <a href="https://gscommunityventures.com/">https://gscommunityventures.com/</a>	✓	✓
<b>Help the People Program Housing Counseling Agency</b> 3567 Covington Hwy- Rear Bldg, Decatur, Georgia 30032 <a href="http://N/A">http://N/A</a>	✓	✓
<b>Hancock Community Development Corporation</b> 300 Henderson Ext, Athens, Georgia 30606 <a href="http://www.hancockcdc.org/">http://www.hancockcdc.org/</a>	✓	✓
<b>Totally Free, Inc.</b> 84 Buckingham Place, Suite B, Brunswick, Georgia 31525 <a href="https://totallyfreeinc.org/">https://totallyfreeinc.org/</a>	✓	✓
<b>Hope Through Divine Intervention</b> 385 Holly St. NW, Atlanta, Georgia 30318 <a href="https://htdi.org/">https://htdi.org/</a>	✓	✓
<b>JCVision and Associates Inc.</b> 135 East M.L. King Jr. Drive, Hinesville, Georgia 31313 <a href="http://jcvision.com/">http://jcvision.com/</a>	✓	✓
<b>Urban League of Greater Columbus, Inc.</b> 802 1st Ave., Columbus, Columbus, Georgia 31901 <a href="https://www.ulgcyp.org/">https://www.ulgcyp.org/</a>	✓	✓

<b>Resources for Residents and Community of Georgia, Inc.</b> 100 Flat Shoals Ave SE, Atlanta, Georgia 30316 <a href="https://www.rrc-atl.org/">https://www.rrc-atl.org/</a>	✓	✓
<b>Southwest Georgia United Empowerment Zone, Inc.</b> 123 South 7th St, Cordele, Georgia 31015 <a href="https://swgau.org/">https://swgau.org/</a>	✓	✓
<b>The Homeowners Employment Corporation</b> 2440 Wall St. SE Suite B2, Conyers, Georgia 30013 <a href="https://www.homeownerscorp.com/">https://www.homeownerscorp.com/</a>	✓	✓
<b>Valdosta-Lowndes County Habitat for Humanity</b> 2010 E. Cypress St., Valdosta, Georgia 31601 <a href="http://www.valdostahabitat.org/">http://www.valdostahabitat.org/</a>	✓	✓
<b>Veteran's Center</b> 8060 Webb Rd Unit 741202,, Riverdale, Georgia 30274 <a href="http://N/A">http://N/A</a>	✓	✓

Has the Participant consulted with localities or tribal governments (cities, counties, or rural communities) in its jurisdiction regarding the needs of eligible homeowners in its jurisdiction?

**No**

Has the Participant provided an opportunity for public input regarding its HAF Plan through public hearings or published materials?

**Yes**

If yes, please indicate whether a proposed or draft plan was published, please describe where details about the comment solicitation were posted, for how long, in what languages, and whether any efforts were made to make the posting accessible to persons with disabilities or individuals without reliable internet access.

**A draft of Georgia’s proposed Homeowner Assistance Fund program and the scheduled public hearing date were posted on DCA’s website June 21, 2021. Notice of the posting and public hearing date was disseminated to lenders, servicers, housing counselors, and community leaders and service providers.**

**DCA received only one comment prior to the June 28, 2021 virtual public hearing, held with 45 attendees. Homeowners attending the hearing were interested in learning when the assistance would be available and the process to apply. Community leaders offered their support to the program and homeowners. The hearing was recorded and posted.**

### **How Will the Participant Continue to Assess the Needs of Eligible Homeowners?**

Treasury anticipates that an ongoing process of assessing the needs of eligible homeowners will help address the needs of potentially eligible homeowners as economic conditions change over time.



Does the Participant plan to update its assessment of community needs within the next year to determine whether its HAF program design should be updated to address changing needs of potentially eligible homeowners?

**Yes**

What additional data would be helpful to the Participant as it seeks to assess homeowner needs over time?

- **Data from loan servicers**
- **Review of delinquency by zip code and county from CoreLogic**
- **Review of ineligible applicants to determine if program should be adjusted to remove any barriers.**

# Program Design

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## **What are the Program Design Elements Through Which the Participant Will Deliver HAF Assistance to Eligible Homeowners?**

A program design element is a specific activity or program, which is consistent with a qualified expense category, under which a Participant will disburse HAF funds in accordance with the HAF Plan. Please note that multiple program design elements may fit under a single qualified expense category; for example, a mortgage assistance program that has different terms for federally backed mortgages and manufactured-home mortgages may constitute two separate program design elements, for which case the Participant provides a separate term sheet or other description for each program design element.

HAF participants must have at least one program design element intended to reduce mortgage delinquency among targeted populations. Treasury encourages HAF participants to consider program design elements that address homeownership preservation for targeted populations in areas where there is a sustained trend of increasing property taxes or utility costs, including for households that do not have mortgages.

Please identify each qualified expense category in which the Participant will offer a program design element by checking the boxes below.

- mortgage payment assistance
- mortgage principal reduction, including with respect to a second mortgage provided by a nonprofit or government entity
- payment assistance for homeowner's utilities, including electric, gas, home energy, and water
- payment assistance for homeowner's insurance, flood insurance, and mortgage insurance
- payment assistance for delinquent property taxes to prevent homeowner tax foreclosures
- payment assistance for down payment assistance loans provided by nonprofit or government entities
- financial assistance to allow a homeowner to reinstate a mortgage or to pay other housing-related costs related to a period of forbearance, delinquency, or default
- facilitating mortgage interest rate reductions
- payment assistance for homeowner's internet service, including broadband internet access service, as defined in 47 CFR 8.1(b)
- payment assistance for homeowner's association fees or liens, condominium association fees, or common charges
- measures to prevent homeowner displacement, such as home repairs to maintain the habitability of a home or assistance to enable households to receive clear title to their properties

For each program design element that the Participant will offer, the Participant is required to upload a term sheet or other description, that, at a minimum, provides the following information regarding that program design element. Term sheets for all of Participant’s HAF programs may be uploaded together as one document.

Title	Upload Date
Updated HAF-Grantee-Plan-Template	11/22/2021 12:54 PM
HAF-Grantee-Plan-Template	8/19/2021 10:43 AM
Georgia_HAFP-0102_Feedback_Response	11/22/2021 12:55 PM
Terms sheet upload attachment	8/19/2021 10:43 AM
Georgia_HAFP-0102_Feedback_Response 12.15.21	12/21/2021 6:12 PM

A HAF participant may elect to revise its HAF Plan over time to add or subtract program design elements. Does the Participant anticipate adding additional program design elements to this HAF Plan within one year of this submission?

**Yes**

Treasury has provided sample term sheets to assist HAF participants in developing their HAF plans. Participants may use these sample term sheets, in whole or in part, as part of their submission. To the extent the Participant intends to structure the program differently with respect to significant program terms described in the Sample Term Sheets, Treasury will, in the course of its review of the HAF Plan, request a justification for how the alternate approach will further the objectives of the HAF, including targeting and prioritization requirements. In the chart below, the HAF Participant may provide a justification for significant deviations from the terms described in the sample term sheets upon initial submittal. (optional for initial submission)

Program Design Element	Deviation from sample terms	Justification
Mortgage Assistance	At this time GHFA is not offering a monthly mortgage assistance program but would like to offer some type of assistance for homeowners whose income has not recovered from the pandemic hardship.	Homeowners who have not recovered from the pandemic hardship can receive an additional 3 monthly payments in a onetime payment to their lender or servicer, in conjunction with reinstatement or principal curtailment. This will allow time to recover or work out options with their lender or servicer.
Utilities	At this time GHFA is not offering a separate utility assistance program, as there could be options through nonprofit agencies. The utility design element has been included with other Housing Related Expenses.	Homeowners who need mortgage reinstatement or principal curtailment can also request help with delinquent utility bills, to eliminate having to apply to another agency.

## Documentation of Homeowner Income

Homeowners are eligible to receive amounts allocated to a HAF participant under the HAF only if they have incomes equal to or less than 150% of the area median income or 100% of the median income for the United States, whichever is greater. In addition, not less than 60% of amounts made available to each HAF participant must be used for qualified expenses that assist homeowners having incomes equal to or less than 100% of the area median income or equal to or less than 100% of the median income for the United States, whichever is greater. The HAF guidance describes permissible ways for HAF participants to determine homeowner income.

Under the HAF guidance, one permissible approach for determining income is for (1) the household to provide a written attestation as to household income and (2) the HAF participant to use a reasonable fact-specific proxy for household income, such as reliance on data regarding average incomes in the household's geographic area. Will the Participant allow income to be determined in this way?

**Yes**

If yes, please describe the fact-specific proxy or proxies to be used for the income determination.

**If a fact specific proxy is needed, household income will be determined by Census Tract data at zip code level.**

Under the HAF guidance, HAF participants may provide waivers or exceptions to this documentation requirement as reasonably necessary to accommodate extenuating circumstances, such as disabilities, practical challenges related to the pandemic, or a lack of technological access by homeowners; in these cases, the HAF participant is still responsible for making the required determination regarding household income and documenting that determination. Will the Participant allow applicants to request such waivers or exceptions?

**Yes**

## Eligible Mortgage Types

Please indicate which of the following mortgage types are eligible to be assisted under one or more of the Participant's program design elements.

- First Mortgages
- Reverse Mortgages (Home Equity Conversion Mortgages, Single-Purposes Reverse Mortgages, or Proprietary Reverse Mortgages)
- Contracts for Deed or Land Contract (if it is a credit transaction secured by a consensual security interest in a dwelling)
- Second Mortgages
- Loans Secured by Manufactured Housing (secured by real estate or dwelling)

If the Participant excludes any of the forgoing mortgage types from one or more program design elements, explain the exclusion.

**Contracts for Deed or Land Contract: Seller retains rights to the property, and he can cancel the contract if the buyer defaults even once on payments, and unable to verify delinquency.**

## **How Will the Participant Target HAF Resources Consistent with Statutory Requirements?**

The Participant must describe how it will target HAF resources in accordance with the HAF guidance. Targeting strategies are affirmative efforts to inform, encourage the participation of, and facilitate access to resources for targeted households, including by offering multiple intake formats, engaging with nonprofit organizations (e.g., housing counselors or legal services organizations) to provide additional pathways into the program, and providing community outreach, partnerships with housing counseling agencies or legal aid organizations, or other educational services that are aligned with the HAF participant's program design, in a manner that is culturally and linguistically relevant to the targeted communities.

### **Defining Socially Disadvantaged Individual**

Please describe the process the Participant will use to determine whether a homeowner is a "socially disadvantaged individual" as defined in the HAF guidance.

**The definition of Socially Disadvantaged Individual has been provided with the application documents: Those whose ability to purchase or own a home has been impaired due to diminished access to credit on reasonable terms as compared to others in comparable economic circumstances, based on disparities in homeownership rates in the state as documented by the US Census. Indicators of impairment may include being a (1) member of a group that has been subjected to racial or ethnic prejudice or cultural bias within American society; (2) resident of a majority-minority Census tract; (3) individual with limited English proficiency; (4) resident of a US territory, Indian reservation, or Hawaiian Home Land; or (5) individual who lives in a persistent-poverty county (any county that has had 20% or more of its population living in poverty over the past 30 years as measured by the three most recent decennial censuses.)**

**Applicants can sign an affidavit if they identify as a Socially Disadvantaged Individual. Additionally, an applicant that fails to provide the affidavit but who lists the ethnicities previously identified will be considered Socially Disadvantaged.**

### **Public Communications**

Will the Participant engage in a public communications campaign to raise awareness among targeted populations about the availability of HAF resources, in media such as television, newspapers, online media, or social media?

**Yes**

If yes, please indicate whether the public communications campaign will include communications that primarily target the following populations:

- Homeowners earning less than 100% of area median income
- member of a group that has been subjected to racial or ethnic prejudice or cultural bias within American society;
- resident of a majority-minority Census tract; (3)

- resident of a U.S. territory, Indian reservation, or Hawaiian Home Land
- homeowners in persistent poverty counties;
- individual with limited English proficiency

Please indicate in which languages, in addition to English, public communications to targeted populations will be undertaken:

**Spanish**

**Outreach**

Will the Participant engage in outreach through partnerships with organizations that focus primarily on serving homeowners earning incomes below 100% of area median income or socially disadvantaged individuals and that have the capacity to engage targeted communities in a culturally and linguistically relevant manner to encourage the submission of applications for HAF resources from targeted populations?

**Yes**

If yes, please indicate whether the community outreach efforts will include partnerships with organizations that primarily target the following populations:

- member of a group that has been subjected to racial or ethnic prejudice or cultural bias within American society;
- resident of a majority-minority Census tract; (3) individual with limited English proficiency;
- resident of a U.S. territory, Indian reservation, or Hawaiian Home Land;
- homeowners that reside in persistent poverty counties;
- individual with limited English proficiency.

**Housing Counseling and Legal Services**

Will the Participant facilitate access for eligible households to housing counseling or legal services?

**Yes**

If yes, please identify below the providers of housing counseling or legal services that have indicated to the Participant that they are willing and able to support homeowners receiving assistance under the Participant’s HAF programs.

<b>Provider Name</b> <b>Provider Address</b> <b>Provider Website</b>	<b>Provider Primarily Serves LMI Households</b>	<b>Provider Addresses Impact of Housing Discrimination</b>

<b>Atlanta Legal Aid</b> 54 Ellis St. NE , Atlanta, Georgia 30303 <a href="https://atlantalegalaid.org/">https://atlantalegalaid.org/</a>	✓	✓
<b>Hancock Community Development Corporation</b> 300 Henderson Ext. , Athens, Georgia 30606 <a href="http://www.hancockcdc.org/">http://www.hancockcdc.org/</a>	✓	✓
<b>HomeFirst Housing Resource Services, Inc.</b> 653 Second St., Suite 203 , Macon, Georgia 31201 <a href="https://www.homefirstgeorgia.org/">https://www.homefirstgeorgia.org/</a>	✓	✓
<b>Hope Through Divine Intervention</b> 385 Holly St. NW, , Atlanta, Georgia 30318 <a href="https://htdi.org/">https://htdi.org/</a>	✓	✓
<b>Totally Free, Inc.</b> 84 Buckingham Place, Suite B, , Brunswick, Georgia 31525 <a href="https://totallyfreeinc.org/">https://totallyfreeinc.org/</a>	✓	✓
<b>Georgia Legal Services</b> 104 Marietta St NW #240, , Atlanta, Georgia 30303 <a href="https://www.georgialegalaid.org/">https://www.georgialegalaid.org/</a>	✓	✓
<b>CCCS of the Savannah Area, Inc.</b> 7505 Waters Ave, Suite C-11 , Savannah, Georgia 31306 <a href="https://www.cccsavannah.org">https://www.cccsavannah.org</a>	✓	✓
<b>CSRA Economic Opportunity Authority, Inc.</b> 1261 Greene St. , Augusta, Georgia 30901 <a href="https://www.csraeo.org/">https://www.csraeo.org/</a>	✓	✓
<b>Southwest Georgia United Empowerment Zone, Inc.</b> 123 South 7th St , Cordele, Georgia 31015 <a href="https://swgau.org/">https://swgau.org/</a>	✓	✓
<b>CCCS of West Georgia/Family Center of Columbus</b> 1350 15th Avenue , Columbus, Georgia 31901 <a href="https://thefamilyctr.org/">https://thefamilyctr.org/</a>	✓	✓
<b>JCVision and Associates Inc.</b> 135 East M.L. King Jr. Drive , Hinesville, Georgia 31313 <a href="http://jevision.com/">http://jevision.com/</a>	✓	✓
<b>Family Visions Outreach, Inc.</b> 601 W. Price St. , Sylvester, Georgia 31791 <a href="http://familyvisionsoutreach.org">http://familyvisionsoutreach.org</a>	✓	✓
<b>Georgia Sustainable Community Venture</b> 3330 Madison St. , College Park, Georgia 30337 <a href="https://gscommunityventures.com/">https://gscommunityventures.com/</a>	✓	✓

<b>Help the People Program Housing Counseling Agency</b> 3567 Covington Hwy- Rear Bldg , Decatur, Georgia 30032 <a href="http://N/A">http://N/A</a>	✓	✓
<b>Resources for Residents and Community of Georgia, Inc.</b> 100 Flat Shoals Ave SE , Atlanta, Georgia 30316 <a href="https://www.rrc-atl.org/">https://www.rrc-atl.org/</a>	✓	✓
<b>The Homeowners Employment Corporation</b> 2440 Wall St. SE Suite B2 , Conyers, Georgia 30013 <a href="https://www.homeownerscorp.com/">https://www.homeownerscorp.com/</a>	✓	✓
<b>Urban League of Greater Columbus, Inc.</b> 802 1st Ave., , Columbus, Georgia 31901 <a href="https://www.ulgcyp.org/">https://www.ulgcyp.org/</a>	✓	✓
<b>Valdosta-Lowndes County Habitat for Humanity</b> 2010 E. Cypress St. , Valdosta, Georgia 31601 <a href="http://www.valdostahabitat.org/">http://www.valdostahabitat.org/</a>	✓	✓
<b>Veteran's Center</b> 8060 Webb Rd Unit 741202 , Riverdale, Georgia 30274 <a href="http://N/A">http://N/A</a>	✓	✓

### Targeting specific groups of homeowners

Will the Participant conduct outreach specifically tailored to target potentially eligible households that:

- have mortgages or mortgage assistance contracts held or backed by the Participant?
- have mortgages backed by any of the following agencies: Federal Housing Administration; Department of Veterans Affairs; U.S. Department of Agriculture?
- have privately held mortgages?

### **What Efforts will be Made to Address Barriers to HAF Program Participation for Potentially Eligible Homeowners, Including Those with Limited English Proficiency or Who are Disabled?**

Targeted outreach may be needed to reach homeowners who are likely to experience barriers to access, including persons with limited English proficiency and those with disabilities.

Indicate all of the languages, in addition to English, in which the Participant's HAF application and other program documents will be made available.

#### **Spanish**

Will the Participant's HAF applications and other program documents be provided in forms that are accessible to persons with disabilities?

**Yes**



# Performance Goals

Treasury will consider the goals and benchmarks the Participant proposes to use to measure the effectiveness of its programs, including whether those goals address the homeowner needs identified by the Participant, the extent to which the goals are disaggregated by key homeowner characteristics as appropriate for the jurisdiction, and whether they include a goal focused on reducing mortgage delinquency.

Please describe Participant’s goals and benchmarks for each of its programs with the following program design elements.

<b>Program Design Element</b>	<b>Metric of Success</b>	<b>Goal</b>
Mortgage Reinstatement	Number of Home losses prevented due to HAF funds	5,000 homeowners assisted in first 24 months
Mortgage Principal Reduction	Number of Home losses prevented due to HAF funds	250 homeowners assisted in first 24 months
Payment Assistance for HOA fees or liens	Number of homeowners assisted with homeowner’s association or condominium fees	200 homeowners assisted in first 24 months
Payment Assistance for Homeowners Utilities	Number of homeowners assisted with past due utility payments	200 homeowners assisted in first 24 months
Payment Assistance for Homeowner’s Insurance	Number of homeowners assisted with past due insurance payments	200 homeowners assisted in first 24 months
Payment Assistance for Delinquent Property Taxes	Number of homeowners assisted with delinquent property taxes	200 homeowners assisted in first 24 months

# Readiness

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## Staffing, Systems and Contractors

Treasury seeks information regarding the Participant's organizational capacity to implement its HAF Plan.

Does the Participant anticipate needing to hire additional staff to implement this HAF Plan?

**Yes**

Does the Participant anticipate significant information technology system upgrades to implement this HAF Plan?

**Yes**

Does the Participant have policies or procedures that govern the implementation of each HAF program design element described in this HAF Plan?

**Yes**

Will the Participant use HAF funds to assist eligible households through a program that was operational before the Participant first received HAF funds?

**No**

Will the Participant use any third-party contractor or partner to conduct program administration (such as reviewing applications, determining eligibility, processing payments, conducting reporting, and reviewing compliance) for some or all of the Participant's HAF programs?

**No**

## Use of Initial Payment

If the Participant has already received any HAF funds from Treasury, provide the following information about the use of such funds as of June 30, 2021.

What amount of the HAF funds that the Participant has received been disbursed to eligible homeowners?

**\$0.00**

Has the Participant begun accepting applications from homeowners for any HAF-funded programs?

**No**

How much of the HAF funds that the Participant has received been obligated?

**\$0.00**

Provide a brief description of how the Participant has used the HAF funds it has received.

**Pilot program with HFA portfolio scheduled for the week of 8.16.21. Secured application and reporting system, set up office, hired staff. Pilot program for our in-house Bond loans beginning the week of August 16, 2021.**

# Budget

## **Budgeting of HAF Funds by Program Design Element**

Specify the amounts of HAF funds that the Participant proposes to allocate to each of the following program design elements, if offered:

Measure	Amount
Mortgage Payment Assistance	\$0.00
Mortgage Principal Reduction	\$25,000,000.00
Payment Assistance for Homeowner's Internet Service	\$0.00
Payment Assistance for HOA fees or liens	\$2,634,106.00
Payment Assistance for Delinquent Property Taxes	\$3,000,000.00
Mortgage Reinstatement	\$275,000,000.00
Facilitate Mortgage Interest Rate Reduction	\$0.00
Payment Assistance for Homeowner's Insurance	\$3,000,000.00
Payment Assistance for Down Payment Assist. Loans	\$5,000,000.00
Payment Assistance for Homeowners Utilities	\$3,000,000.00

### **Other measures to prevent homeowner displacement**

Measure	Amount
None	\$0.00

Displacement Prevention Sub-Total	<b>\$316,634,106.00</b>
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### **Counseling or Legal Services**

The Participant may allocate up to 5% of its HAF funds for counseling or educational efforts by housing counseling agencies approved by the Department of Housing and Urban Development or a tribal government, or legal services, target to households eligible to be served with funding from the HAF related to foreclosure prevention or displacement.

<b>Specify the Participant's allocations for the following</b>	<b>Amount</b>
Counseling or Educational Services	\$2,400,000.00
Legal Services	\$500,000.00

<b>Services Sub-Total</b>	<b>\$2,900,000.00</b>
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### **Reimbursement of Funds Expended After January 21, 2020**

As described in the HAF guidance, HAF funds may be used for reimbursement of certain expenses between January 21, 2020 and the date when the first HAF funds are disbursed by the HAF participant under the HAF for a qualified expense (with certain limitations, as set forth in the HAF guidance).

<b>Type of Expense</b>	<b>Amount</b>
N/A	\$0.00

<b>Reimbursement Sub-Total</b>	<b>\$0.00</b>
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### **Allocation of Administrative Expenses**

<b>Type of Expense</b>	<b>Amount</b>
Salaries	\$23,301,375.00
Professional Services	\$5,161,250.00
Other Operating Expenses	\$4,688,500.00
Marketing/Outreach	\$1,500,000.00

<b>Administrative Expenses Sub-Total</b>	<b>\$34,651,125.00</b>
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<b>Total Plan Requested Amount</b>	<b>\$354,185,231.00</b>
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Amount Requested Confirmation:

# Contacts

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Please identify up to three contacts for the Participant- a primary contact, a designated point of contact for reporting, and an additional contact.

## Primary Contact

Name: **Kelly Farr**

Agency/Office: **Governor's Office of Planning and Budget**

Email: [kelly.farr@opb.georgia.gov](mailto:kelly.farr@opb.georgia.gov)

Phone Number: **4046563820**

## Reporting Contact

Name: **Jen Wade**

Agency/Office: **Governor's Office of Planning and Budget**

Email: [jennifer.wade@opb.georgia.gov](mailto:jennifer.wade@opb.georgia.gov)

Phone Number: **4047826172**

## Additional Contact

Name: **Tonya Cureton Curry**

Agency/Office: **Georgia Department of Community Affairs**

Email: [tonya.curry@dca.ga.gov](mailto:tonya.curry@dca.ga.gov)

Phone Number: **4046790607**

## Proprietary or Otherwise Non-Public Information

Does your plan submission include any information or materials that are proprietary or otherwise non-public?

**No**

If "Yes," please indicate which information or materials are proprietary or otherwise non-public.

## Title VI Assurances

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You must provide on behalf of the HAF Participant assurances that the HAF Participant will comply with Title VI of Civil Rights Act of 1964. Please download the assurances, then review, sign, and upload the signed copy to this page before submitting the HAF Plan.

Title	Upload Date
6._HAF-Title_VI_Assurance_(5-18-2021)signed	8/19/2021 11:45 AM

# Official Certification

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I (the undersigned) certify that the information provided in the HAF submission is accurate and complete after reasonable inquiry of people, systems, and other information available to the HAF Participant. The HAF participant and I acknowledge that any materially false, fictitious, or fraudulent statement or representation (or concealment or omission of material fact) in this submission may be the subject of criminal prosecution under the False Statements Accountability Act of 1996, as amended, 18 U.S.C. § 1001 and also may subject me and HAF Participant to civil penalties and/or administrative remedies for false claims or otherwise, (including 31 U.S.C. §3729 et seq.). I am an authorized representative of HAF Participant with authority to make the above certifications and representations on behalf of the HAF Participant.

Name of HAF Participant:

**State of Georgia**

Name and Title of Certifying Official

Name: **Jennifer Wade**

Title: **Grants Manager**

Telephone: **4047826172**

Email: [jennifer.wade@opb.georgia.gov](mailto:jennifer.wade@opb.georgia.gov)