Servicer Performance Report Through February 2010

### **Report Highlights**

#### **Number of Permanent Modifications Increases 45%**

- More than 170,000 permanent modifications have been granted to homeowners, who are guaranteed lower payments for five years.
- An additional 91,800 permanent modifications have been approved by servicers and are pending borrower acceptance.

# Over One Million Borrowers in Active Trial and Permanent Modifications

- More than 1.3 million homeowners have received offers for trial modifications, representing 34-45% toward the goal of 3-4 million offers extended through 2012.
- More than 72,000 new trial modifications started in February; borrower savings begin with the first trial payment. Nearly 1.1 million trial modifications have begun under the program.
- Of the 1 million borrowers in active modifications, more than 168,000 borrowers are in active permanent modifications.
- These homeowners' lower monthly mortgage payments represent a cumulative savings of over \$2.7 billion.
- Of modifications that have converted to permanent, 0.9% have been canceled. Of all modifications started, 8.2% have been canceled.

### Borrowers in Permanent Modifications Experience Real, Long-Term Savings in Monthly Housing Expenses

- Borrowers in permanent modifications are saving a median of 36% of their before-modification payment; median savings is more than \$500 each month.
- Qualified homeowners could reduce housing-related expenses from almost half of their gross income to less than one-third of their income.
- Upon completing one year of on-time payments per program guidelines, borrowers are eligible to earn up to \$1,000 to be applied to their outstanding mortgage balance.

# HAMP Is One Piece of the Administration Initiatives to Promote Housing and Financial Stability (see Page 2)

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### **Overview of Administration Housing Stability Initiatives**

### Initiatives to Support Access to Affordable Mortgage Credit and Housing

#### **Lower Mortgage Rates and Access to Credit:**

- Continued financial support to maintain affordable mortgage rates through the Government Sponsored Enterprises (GSEs)
- Interest rates remain near historic lows. Every 1% reduction in interest rate saves a new borrower a median of \$1,500 annually in mortgage payments.
- Access to sustainable mortgages through the Federal Housing Administration (FHA).

#### **State and Local Housing Initiatives:**

 Access for Housing Finance Agencies to provide mortgages to first-time homebuyers, refinance opportunities for at-risk borrowers, and affordable rental housing. Over 90 HFAs across 45 states are participating.

#### **Tax Credits for Housing:**

- Homebuyer credit to help hundreds of thousands of American families buy new homes.
- Low-Income Housing Tax Credit (LIHTC) programs to support affordable rental housing, with total funding of \$5 billion.

# Initiatives to Prevent Avoidable Foreclosures and Stabilize Neighborhoods

#### **Making Home Affordable – Modifications:**

- Goal of offering 3-4 million homeowners lower mortgage payments through a modification through 2012.
- Nearly 1.1 million homeowners have started trial modifications and over 1.3 million offers for trial modifications have been extended to borrowers.
- Homeowners in permanent modifications are saving a median of over \$500 per month on mortgage payments.
   In aggregate, homeowners have saved over \$2.7 billion through trial and permanent modifications.

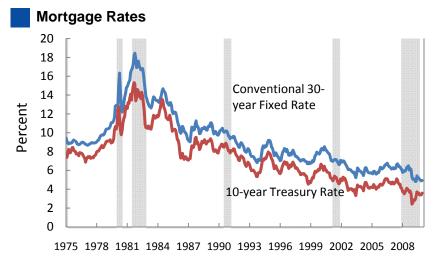
#### **Refinancing:**

 Refinancing flexibility and low mortgage rates have allowed over 4 million borrowers with GSE mortgages to refinance, saving an estimated \$150 per month on average and more than \$6.8 billion in the first year.

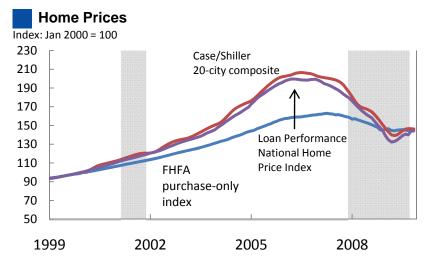
### Neighborhood Stabilization and Community Development Programs:

- Over \$5 billion in Recovery Act support for the hardest hit communities to help stabilize neighborhoods.
- \$1.5 billion HFA Innovation Fund for the Hardest Hit Housing Markets to support innovative, locally focused foreclosure prevention efforts.

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Source: Federal Reserve.



Sources: S&P/Case-Shiller Home Price Index; LP/Haver Analytics; FHFA.

### **Housing Inventory**



Source: National Association of Realtors.

### **New and Existing Home Sales**



Source: National Association of Realtors. Census Bureau.



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# Home Affordable Modification Program (HAMP) Snapshot Program Inception Through February 2010<sup>1</sup>

Number of Trial Period Plan Offers Extended to Borrowers (Cumulative) <sup>2</sup>	1,354,350
All HAMP Trials Started Since Program Inception	1,094,064
Trials Converted to Permanent Modifications	170,207

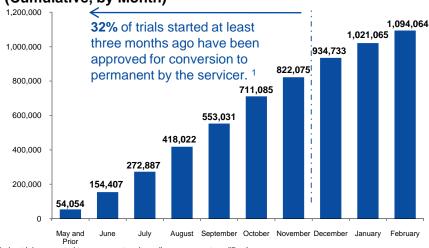
<sup>&</sup>lt;sup>1</sup> As reported by the HAMP system of record except where noted.

# Home Affordable Modification Program (HAMP) Snapshot As of February 2010<sup>1</sup>

Active Modifications (Trial and Permanent)	1,003,902
Active Trial Modifications	835,194
Active Permanent Modifications	168,708
Pending Permanent Modifications <sup>2</sup>	91,843
Trial Modifications Canceled	88,663
Permanent Modifications Canceled <sup>3</sup>	1,499
Percentage to Goal of 3-4 Million Modification Offers <sup>4</sup>	34-45%

<sup>&</sup>lt;sup>1</sup> As reported by the HAMP system of record.

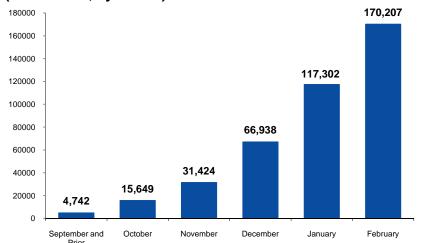
HAMP Trials Started (Cumulative, by Month)



<sup>&</sup>lt;sup>1</sup> Includes trials converted to permanent and pending permanent modifications.

Source: All trial modifications started by month first payment posted; based on numbers reported by servicers to the HAMP system of record.

# Permanent Modifications Started (Cumulative, by Month)



Source: HAMP system of record.



<sup>&</sup>lt;sup>2</sup> Source: Survey data provided by servicers.

<sup>&</sup>lt;sup>2</sup> As reported by servicers. Pending permanent modifications have been approved by the servicer but have not yet been accepted by the borrower. While pending, modifications are reflected in the count of active trials.

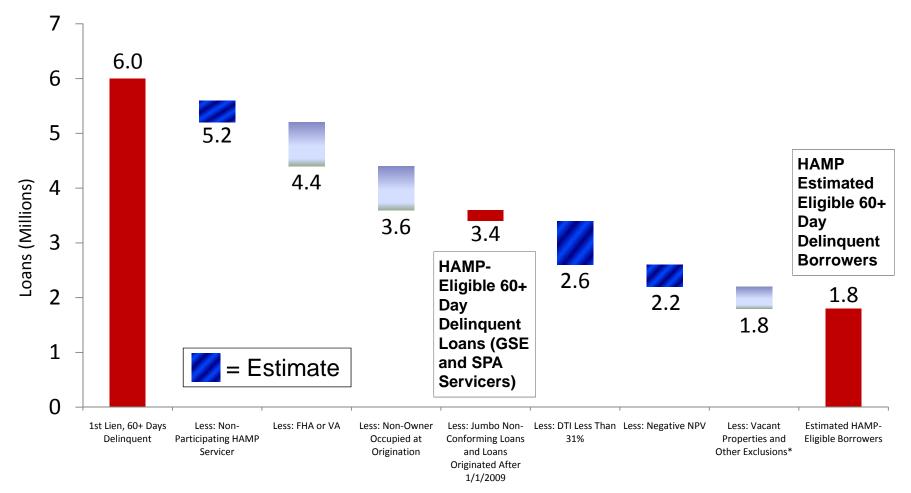
<sup>&</sup>lt;sup>3</sup> Includes 26 loans paid off.

<sup>&</sup>lt;sup>4</sup> In 2009, Treasury set a goal of offering help to 3-4 million borrowers through the end of 2012, as measured by trial plan offers extended to borrowers.

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### Waterfall of HAMP-Eligible Borrowers

Not all 60-day delinquent loans are eligible for HAMP. Other characteristics may preclude borrower eligibility. Based on the estimates, of the 6.0 million borrowers who are currently 60 days delinquent, 1.8 million borrowers are eligible for HAMP. As this represents a point-in-time snapshot of the delinquency population and estimated HAMP eligibility, we expect that more borrowers will become eligible for HAMP from now through 2012.



<sup>•</sup>Other exclusions include: no longer owner-occupied; investor's pooling and servicing agreement precludes modification; and manufactured housing loans with titling/chattel issues that exclude them from HAMP.

Sources: Fannie Mae; monthly survey of participating servicers for January 31, 2010. Total 60+ delinquent figure from 4<sup>th</sup> quarter 2009 MBA delinquency survey. Excluded loans are as reported by servicers by survey who have signed a servicer participation agreement for HAMP.



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#### **Modification Characteristics**

- Borrowers in active trial and permanent modifications have saved more than \$2.7 billion through HAMP modifications.
- The median savings for borrowers in permanent modifications is \$518.88, or 36% of the median beforemodification payment.

### **Permanent Modifications by Modification Steps:**

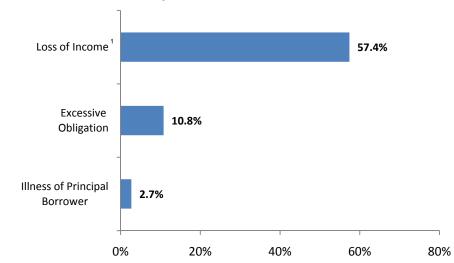
Interest Rate Reduction	100%
Term Extension	40.8%
Principal Forbearance	27.8%

#### Select Median Characteristics of Permanent Modifications

Loan Characteristic	Before Modification	After Modification	Median Decrease
Front-End Debt-to-Income Ratio <sup>1</sup>	45.0%	31.0%	-14.2 pct pts
Back-End Debt-to-Income Ratio <sup>2</sup>	76.4%	59.8%	-14.6 pct pts
Median Monthly Payment <sup>3</sup>	\$1,430.96	\$837.86	-\$518.88

<sup>&</sup>lt;sup>1</sup> Ratio of housing expenses (principal, interest, taxes, insurance and homeowners association and/or condo fees) to monthly gross income.

### **Predominant Hardship Reasons for Permanent Modifications**



<sup>1</sup> Includes borrowers who are employed but have faced a reduction in hours and/or wages as well as those who have lost their jobs.

Note: Does not include 21.2% of permanent modifications reported as Other.

#### **Selected Outreach Measures**

Servicer Solicitation of Borrowers (cumulative since program inception) <sup>1</sup>	3,833,595
Page views on MHA.gov (February 2010)	5,273,896
Page views on MHA.gov (cumulative)	66,480,643

<sup>&</sup>lt;sup>1</sup> Source: survey data provided by servicers. Servicers are encouraged by HAMP to solicit information from borrowers 60+ days delinquent, regardless of eligibility for a HAMP modification. Through December, solicitations totaled 3,297,817. Through January, solicitations totaled 3,595,637.



<sup>&</sup>lt;sup>2</sup> Ratio of total monthly debt payments (including mortgage principal and interest, taxes, insurance, homeowners association and/or condo fees, plus payments on installment debts, junior liens, alimony, car lease payments and investment property payments) to monthly gross income. Borrowers who have a back-end debt-to-income ratio of greater than 55% are required to seek housing counseling under program guidelines.

<sup>&</sup>lt;sup>3</sup> Principal and interest payment.

Servicer Performance Report Through February 2010

### **HAMP Modification Activity by Servicer**

Servicer	Estimated Eligible 60+ Day Delinguency <sup>1</sup>	Trial Plan Offers Extended <sup>2</sup>	All HAMP Trials Started <sup>3</sup>	Active Trial Modifications <sup>3</sup>	Permanent Modifications <sup>3</sup>	Pending Permanent Modifications <sup>4</sup>	Active Trials + Permanents as Share of Eligible 60+ Day Delinguencies
American Home Mortgage Servicing Inc	128,436	16,431	13,349	12,456	825	7,595	10%
Aurora Loan Services, LLC	79,039	46,015	40,000	19,118	8,433	1,503	35%
Bank of America, NA5	1,086,512	357,717	264,813	240,550	20,666	22,303	24%
Bank United	5,333	1,467	1,180	722	455	603	22%
Bayview Loan Servicing, LLC	10,500	5,117	4,375	3,749	482	69	40%
Carrington Mortgage Services LLC	18,426	2,919	1,533	504	1,022	50	8%
CCO Mortgage	5,756	1,758	1,132	1,058	74	493	20%
CitiMortgage, Inc.	249,901	153,036	138,795	113,776	15,607	8,076	52%
GMAC Mortgage, Inc.	66,289	48,764	37,081	20,338	14,675	4,388	53%
Green Tree Servicing LLC	11,442	6,210	4,743	4,277	375	725	41%
HomEq Servicing	41,779	4,064	2,020	1,217	712	234	5%
J.P. Morgan Chase Bank, NA <sup>6</sup>	437,323	229,819	179,645	151,932	19,385	20,450	39%
Litton Loan Servicing LP	109,507	33,862	27,242	20,868	4,213	923	23%
Nationstar Mortgage LLC	48,885	25,896	19,046	10,039	3,984	919	29%
Ocwen Financial Corporation, Inc.	65,422	20,435	16,148	6,444	9,290	2,724	24%
OneWest Bank	111,955	52,549	35,503	27,668	5,057	5,596	29%
PNC Mortgage <sup>7</sup>	43,947	21,440	16,770	12,157	638	615	29%
Saxon Mortgage Services, Inc.	70,269	41,362	37,337	21,215	7,364	4,451	41%
Select Portfolio Servicing	62,041	53,733	33,812	17,205	9,641	1,478	43%
US Bank NA	30,226	11,189	8,461	5,267	3,086	1,115	28%
Wachovia Mortgage, FSB8	72,192	3,555	1,643	1,642	0	0	2%
Wells Fargo Bank, NA <sup>9</sup>	379,357	213,718	158,745	114,090	24,975	7,533	37%
Other SPA servicers <sup>10</sup>	24,865	3,294	2,286	1,222	1,015	NA	9%
Other GSE Servicers <sup>11</sup>	279,546	NA	48,405	27,680	16,734	NA	16%
Total	3,438,948	1,354,350	1,094,064	835,194	168,708	91,843	29%

- <sup>1</sup> Estimated eligible 60+ day delinquent mortgages as reported by servicers as of January 31, 2009 include conventional loans:
- in foreclosure and bankruptcy.
- with a current unpaid principal balance less than \$729,750 on a one-unit property, \$934,200 on a two-unit property, \$1,129,250 on a three-unit property and \$1,403,400 on a four-unit property.
- on a property that was owner-occupied at origination.
- originated prior to January 1, 2009.

Estimated eligible 60+ day delinquent loans excludes:

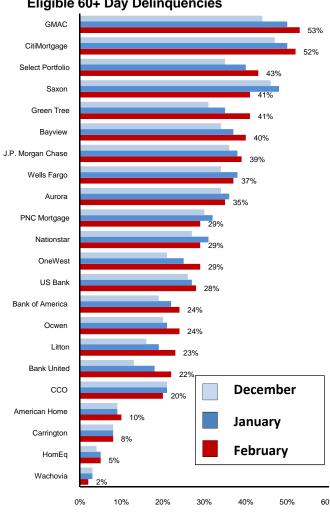
- FHA and VA loans.
- loans that are current or less than 60 days delinquent, which may be eligible for HAMP if a borrower is in imminent default.

For servicers enrolling after January 1 that did not participate in the 60+ day delinquency survey, the delinquency count is from the servicer registration form.

- <sup>2</sup> As reported in the weekly servicer survey through February 25, 2010.
- <sup>3</sup> Active trial and permanent modifications as reported into the HAMP system of record

- by servicers
- <sup>4</sup> As reported by servicers. Pending permanent modifications have been approved by the servicer but have not yet been accepted by the borrower. While pending, modifications are reflected in the count of active trials. This metric will be reported through March 2010.
- <sup>5</sup> Bank of America, NA includes Bank of America, NA, BAC Home Loans Servicing LP, Home Loan Services and Wilshire Credit Corporation.
- <sup>6</sup> J.P. Morgan Chase Bank, NA includes EMC Mortgage Corporation.
- 7 Formerly National City Bank.
- 8 Wachovia Mortgage, FSB includes Pick-a-Payment and Wachovia Bank NA loans.
- <sup>9</sup> Beginning this month, Wells Fargo Bank, NA includes a portion of the loans previously included in Wachovia Mortgage, FSB.
- Other SPA servicers are entities with less than 5,000 estimated eligible 60+ day delinquencies that have signed participation agreements with Treasury and Fannie Mae. A full list of participating servicers is in the Appendix.
- 11 Includes servicers of loans owned or guaranteed by Fannie Mae and Freddie Mac.

## Active Modifications as a Share of Estimated Eligible 60+ Day Delinquencies



#### % of Eligible 60+ Day Loans in Active Modifications

Note: Includes active trial and permanent modifications. Servicer combinations are the same as the table at left.

December modifications as a share of 60+ day delinquencies on November 30, 2009. January modifications as a share of 60+ day delinquencies on December 31, 2009. February modifications as a share of 60+ delinquencies on January 31, 2010.

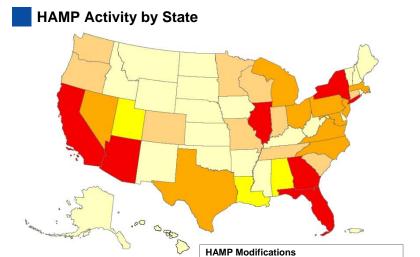


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#### **HAMP Activity by State**

1 1/	AIVIF ACU	vity by State					
	Active	Permanent			Active	Permanent	
State	Trials	Modifications	Total	State	Trials	Modifications	Total
AK	490	74	564	MT	1,132	198	1,330
AL	5,922	1,061	6,983	NC	17,483	3,640	21,123
AR	2,384	458	2,842	ND	211	34	245
ΑZ	40,000	9,763	49,763	NE	1,347	266	1,613
CA	170,227	35,379	205,606	NH	3,616	850	4,466
СО	11,707	2,613	14,320	NJ	27,828	5,477	33,305
CT	10,658	2,163	12,821	NM	3,057	559	3,616
DC	1,568	270	1,838	NV	21,553	4,900	26,453
DE	2,699	580	3,279	NY	39,579	5,757	45,336
FL	102,033	21,111	123,144	ОН	18,586	3,704	22,290
GA	33,180	6,468	39,648	OK	2,740	412	3,152
HI	2,991	620	3,611	OR	9,435	2,048	11,483
IA	2,762	465	3,227	PA	19,458	3,487	22,945
ID	3,313	709	4,022	RI	3,843	873	4,716
IL	44,893	8,392	53,285	SC	9,097	1,737	10,834
IN	9,264	1,729	10,993	SD	407	67	474
KS	2,624	469	3,093	TN	9,397	1,943	11,340
KY	3,677	679	4,356	TX	29,886	3,763	33,649
LA	5,292	778	6,070	UT	7,099	1,623	8,722
MA	18,789	4,087	22,876	VA	20,384	4,760	25,144
MD	27,282	5,799	33,081	VT	586	136	722
ME	2,146	525	2,671	WA	16,292	3,590	19,882
MI	28,183	5,782	33,965	WI	8,344	1,751	10,095
MN	14,959	3,769	18,728	WV	1,456	273	1,729
MO	10,628	1,901	12,529	WY	449	96	545
MS	3,371	679	4,050	Other*	887	441	1,328

<sup>\*</sup> Includes Guam, Puerto Rico and the U.S. Virgin Islands.



5,000 and lower

5,001 – 10,000

10,001 - 20,000

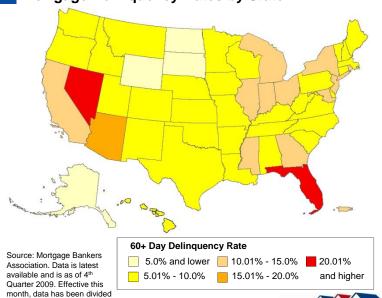
### Mortgage Delinquency Rates by State

Note: Includes active trial and

permanent modifications from the

official HAMP system of record.

into five categories.



20,001 – 35,000

35,001 and higher

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### 15 Metropolitan Areas With Highest HAMP Activity

Metropolitan Statistical Area	Active Trials	Permanent Modifications	Total HAMP Activity	% of All HAMP Activity
New York-Northern New Jersey- Long Island, NY-NJ-PA	52,375	8,660	61,035	6.1%
Los Angeles-Long Beach-Santa Ana, CA	50,224	9,414	59,638	5.9%
Chicago-Naperville-Joliet, IL-IN-WI	43,215	8,086	51,301	5.1%
Miami-Fort Lauderdale-Pompano Beach, FL	39,585	7,532	47,117	4.7%
Riverside-San Bernardino-Ontario, CA	38,179	8,918	47,097	4.7%
Phoenix-Mesa-Scottsdale, AZ	32,768	8,118	40,886	4.1%
Washington-Arlington-Alexandria, DC-VA-MD-WV	28,621	6,193	34,814	3.5%
Atlanta-Sandy Springs-Marietta, GA	26,719	5,276	31,995	3.2%
Las Vegas-Paradise, NV	17,964	3,944	21,908	2.2%
Detroit-Warren-Livonia, MI	17,729	3,386	21,115	2.1%
Orlando-Kissimmee, FL	16,248	3,535	19,783	2.0%
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	14,805	2,796	17,601	1.8%
Boston-Cambridge-Quincy, MA-NH	13,272	2,925	16,197	1.6%
Tampa-St. Petersburg-Clearwater, FL	12,848	2,729	15,577	1.6%
Sacramento-Arden-Arcade- Roseville, CA	12,450	2,921	15,371	1.5%

A complete list of HAMP activity for all MSAs is available at http://makinghomeaffordable.gov/docs/MSA%20Data%20February.pdf

### HAMP Modifications by Investor Type (20 Largest Servicers)

Servicer	GSE	Private	Portfolio	Total
Bank of America, NA1	166,708	81,383	13,125	261,216
JP Morgan Chase NA <sup>2</sup>	79,149	68,369	23,799	171,317
Wells Fargo Bank, NA 3	100,329	33,530	5,206	139,065
CitiMortgage, Inc.	86,479	8,490	34,414	129,383
GMAC Mortgage, Inc.	19,201	15,812	0	35,013
OneWest Bank	17,582	12,976	2,167	32,725
Saxon Mortgage Services Inc.	1,231	27,078	270	28,579
Aurora Loan Services, LLC	15,653	11,570	328	27,551
Select Portfolio Servicing	626	22,911	3,309	26,846
Litton Loan Servicing LP	2,495	22,586	0	25,081
Ocwen Financial Corporation, Inc.	3,969	11,709	56	15,734
Nationstar Mortgage LLC	10,107	3,881	35	14,023
American Home Mortgage Servicing Inc	828	12,453	0	13,281
PNC Mortgage <sup>4</sup>	11,371	74	1,350	12,795
US Bank NA	6,316	13	2,024	8,353
Green Tree Servicing LLC	4,347	295	10	4,652
Bayview Loan Servicing, LLC	1	4,193	37	4,231
HomEq Servicing	0	1,890	39	1,929
Wachovia Mortgage, FSB⁵	51	117	1,474	1,642
Carrington Mortgage Services LLC	0	1,526	0	1,526
Remainder of HAMP Servicers	46,207	21	2,732	48,960
Total	572,650	340,877	90,375	1,003,902

<sup>&</sup>lt;sup>1</sup> Bank of America, NA includes Bank of America, NA, BAC Home Loans Servicing LP, Home Loans Services and Wilshire Credit Corporation.

Note: Figures reflect active trials and permanent modifications.



<sup>&</sup>lt;sup>2</sup> J.P. Morgan Chase Bank, NA includes EMC Mortgage Corporation.

<sup>&</sup>lt;sup>3</sup> Effective this month, Wells Fargo Bank, NA includes a portion of the loans previously included in Wachovia Mortgage, FSB.

<sup>&</sup>lt;sup>3</sup> Formerly National City Bank.

<sup>&</sup>lt;sup>5</sup> Wachovia Mortgage, FSB includes Wachovia Mortgage FSB Pick-a-Payment and Wachovia Bank NA loans.

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#### **Appendix: Non-GSE Participants in HAMP**

Allstate Mortgage Loans & Investments, Inc. American Eagle Federal Credit Union

American Home Mortgage Servicing, Inc

AMS Servicing, LLC

Aurora Loan Services, LLC Bank of America, N.A.1

**Bank United** 

Bay Federal Credit Union **Bay Gulf Credit Union** Bayview Loan Servicing, LLC Carrington Mortgage Services, LLC

CCO Mortgage

Central Florida Educators Federal Credit Union

Central Jersey Federal Credit Union

Chase Home Finance, LLC

CitiMortgage, Inc.

Citizens 1st National Bank

Citizens First Wholesale Mortgage Company

Community Bank & Trust Company

CUC Mortgage Corporation Digital Federal Credit Union

**DuPage Credit Union** 

Eaton National Bank & Trust Co

Farmers State Bank

Fidelity Homestead Savings Bank

First Bank

First Federal Savings and Loan

First Federal Savings and Loan Assn. of Lakewood

First Keystone Bank

First National Bank of Grant Park

Franklin Credit Management Corporation Fresno County Federal Credit Union

Glass City Federal Credit Union Glenview State Bank

GMAC Mortgage, Inc. Golden Plains Credit Union Grafton Suburban Credit Union

**Great Lakes Credit Union** 

**Greater Nevada Mortgage Services** 

Green Tree Servicing LLC

Harleysville National Bank & Trust Company

Hartford Savings Bank

Hillsdale County National Bank Home Financing Center, Inc.

HomEq Servicing

HomeStar Bank & Financial Services

Horicon Bank Horizon Bank, NA

Iberiabank

IBM Southeast Employees' Federal Credit Union

IC Federal Credit Union

Idaho Housing and Finance Association

iServe Residential Lending LLC J.P.Morgan Chase Bank, NA<sup>2</sup>

Lake City Bank Lake National Bank Litton Loan Servicing Los Alamos National Bank Marix Servicing, LLC

Members Mortgage Company, Inc. Metropolitan National Bank Mission Federal Credit Union

MorEquity, Inc. Mortgage Center, LLC

Mortgage Clearing Corporation

**National City Bank** Nationstar Mortgage LLC Oakland Municipal Credit Union Ocwen Financial Corporation, Inc.

**OneWest Bank** 

**ORNL Federal Credit Union** Park View Federal Savings Bank PennyMac Loan Services, LLC PNC Bank, National Association

Purdue Employees Federal Credit Union

QLending, Inc.

Quantum Servicing Corporation Residential Credit Solutions **RG** Mortgage Corporation

Roebling Bank

RoundPoint Mortgage Servicing Corporation

Saxon Mortgage Services, Inc. Schools Financial Credit Union

SEFCU

Select Portfolio Servicing

Servis One Inc., dba BSI Financial Services, Inc.

ShoreBank

Silver State Schools Credit Union

Sound Community Bank Specialized Loan Servicing, LLC Spirit of Alaska Federal Credit Union

Stanford Federal Credit Union

Sterling Savings Bank **Technology Credit Union** Tempe Schools Credit Union The Bryn Mawr Trust Co. The Golden 1 Credit Union U.S. Bank National Association

United Bank of Georgia

**United Bank Mortgage Corporation** 

Vantium Capital, Inc. Verity Credit Union Wachovia Mortgage, FSB3 Wells Fargo Bank, NA

Wescom Central Credit Union

Yadkin Valley Bank

Bank of America, NA includes Bank of America, NA, BAC Home Loans Servicing

LP, Home Loan Services and Wilshire Credit Corporation. <sup>2</sup> J.P. Morgan Chase Bank, NA includes EMC Mortgage Corporation.

<sup>&</sup>lt;sup>3</sup> Wachovia Mortgage FSB includes Wachovia Bank NA.