RIDESHARING INSURANCE

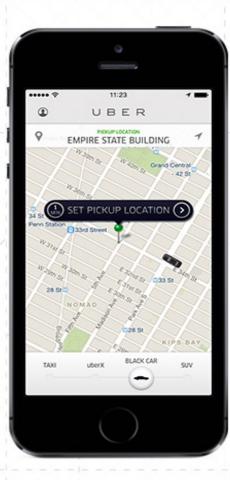
GUS FULDNER, HEAD OF INSURANCE & RISK MANAGEMENT







HOW TO UBER



REQUEST Tap to select location **RIDE** Sit back and relax, type in your destination

JOHN CES LINCOLN TOWN CAR UB3R555

11:23

UBER

PRO TIP SHARE UBER WITH A FRIEND! SEND THEM YOUR PROMO CODE BY CHOOSING 'SHARE' FROM YOUR PROFILE.

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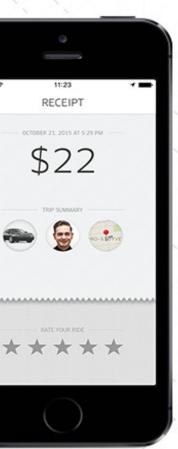
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RATE Help us maintain quality by rating your experience





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UBER DRIVER-PARTNERS

LIMO LIVERY

TAXI







DRIVERS: TRADITIONAL LICENSCED LIMO / BLACK CAR OPERATORS

INSURANCE: TRADITIONAL COMMERCIAL AUTO FOR LIVERY **LAUNCH: 2011**

DRIVERS: TRADITIONAL TAXIS

INSURANCE: TRADITIONAL COMMERCIAL AUTO FOR TAXI

INSURANCE: PERSONAL AUTO + NON-OWNED COMMERCIAL AUTO

UBER

RIDESHARING/TNC



LAUNCH: 2013

DRIVERS: PART-TIME DRIVERS USING THEIR PERSONAL VEHICLES

NON-OWNED AUTO INSURANCE

DRIVER'S POLICY

• Employee or contractor maintains their own auto insurance per state requirement for registering their own auto

BUSINESS POLICY

- Covers vehicles used in the business but not owned by the business
- Increases limits
- Ensures coverage without gaps regardless of driver's own policy terms.

COMMON EXAMPLES

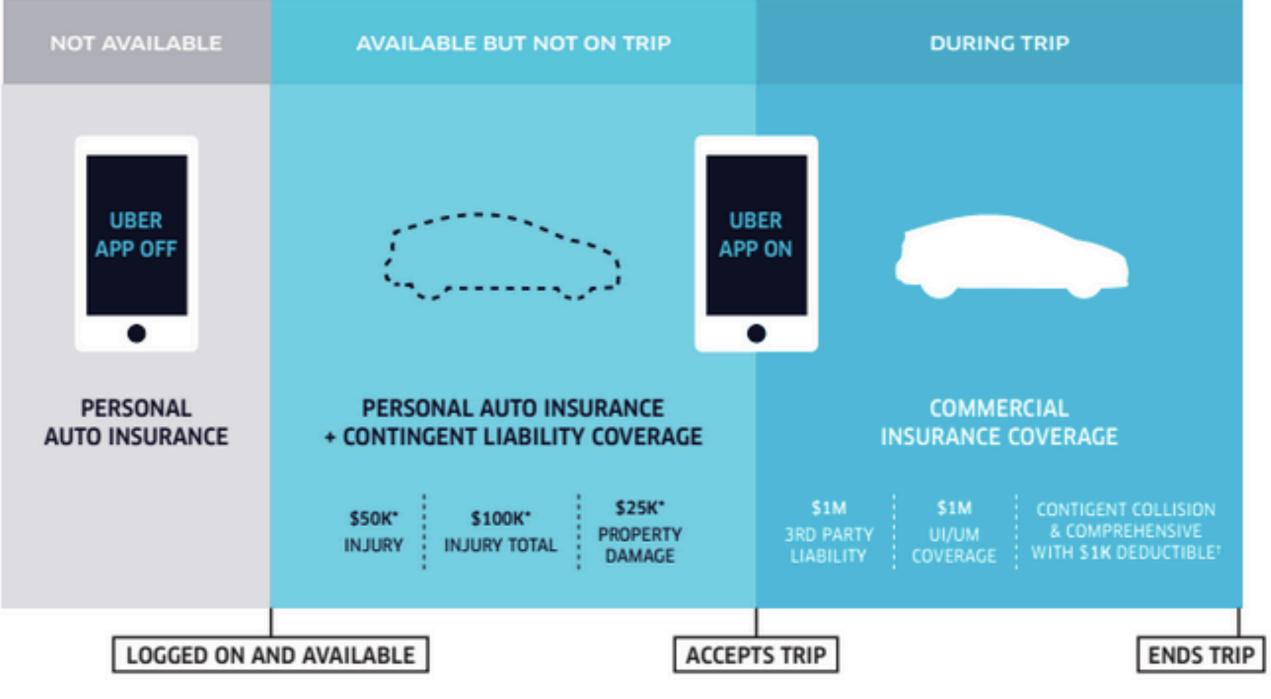
- DELIVERY (PIZZA, NEWSPAPERS)
- REAL ESTATE (CLIENTS)
- HOME HEALTHCARE (CLIENTS)

F R R



COVERAGE FOR RIDESHARE DRIVERS

UBER



- Coverage shown is lowest level of coverage maintained nationally on behalf of rideshare partners. Coverage higher in certain cities/states due to local regulations.
- Contingent liability coverage applies if driver's own coverage is not available for any reason
- Contingent comprehensive/collision applies if driver selected collision coverage on personal auto policy.

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UNDERSTANDING RIDESHARING INSURANCE

PROTECT PASSENGER WITH BEST CLASS COVERAGE

- \$1MM + Liability & Uninsured / Underinsured bodily coverage
- AM Best "Excellent" Rated Carrier
- Limits equal or greater than is required of taxis or limos in every US jurisdiction

NO RELIANCE ON PERSONAL AUTO WHILE ON TRIP

- Coverage is primary to personal auto policy while a driver is on a trip
- Collision/Comprehensive follows driver's own selection

NO GAPS IN COVERAGE

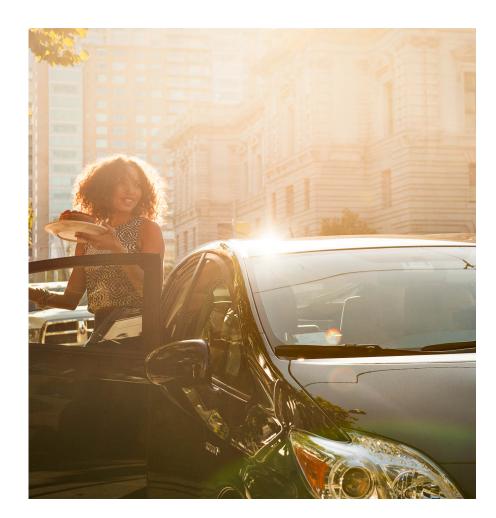
- 50/100/25K limits while "available" meet or exceeds statutory limits in all 50 states
- Uninsured Motorist and PIP coverage provided where required by state law

COVERAGE DISCLOSED TO DRIVERS

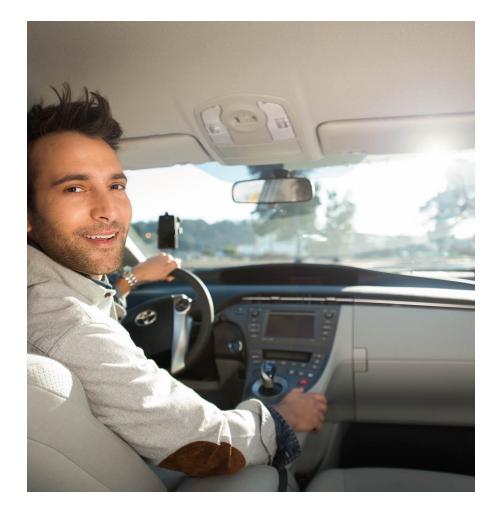
- Disclose coverage that we maintain on behalf of drivers (driver is "insured")
- Disclose that personal auto policy may no apply depending on terms
- Digital ID card and ACCORD certificate available in app.

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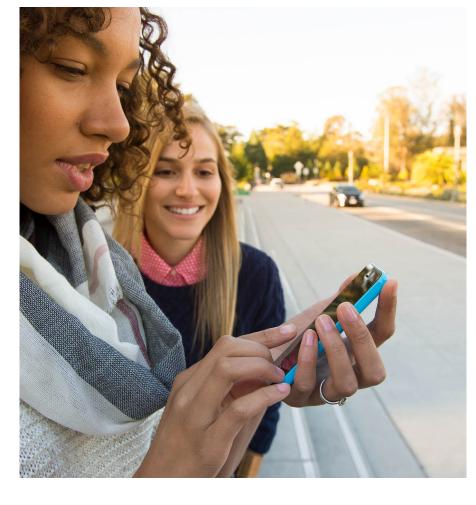
IMPACT FOR CITIES & INSURANCE INDUSTRY



CHANGING VEHICLE USAGE







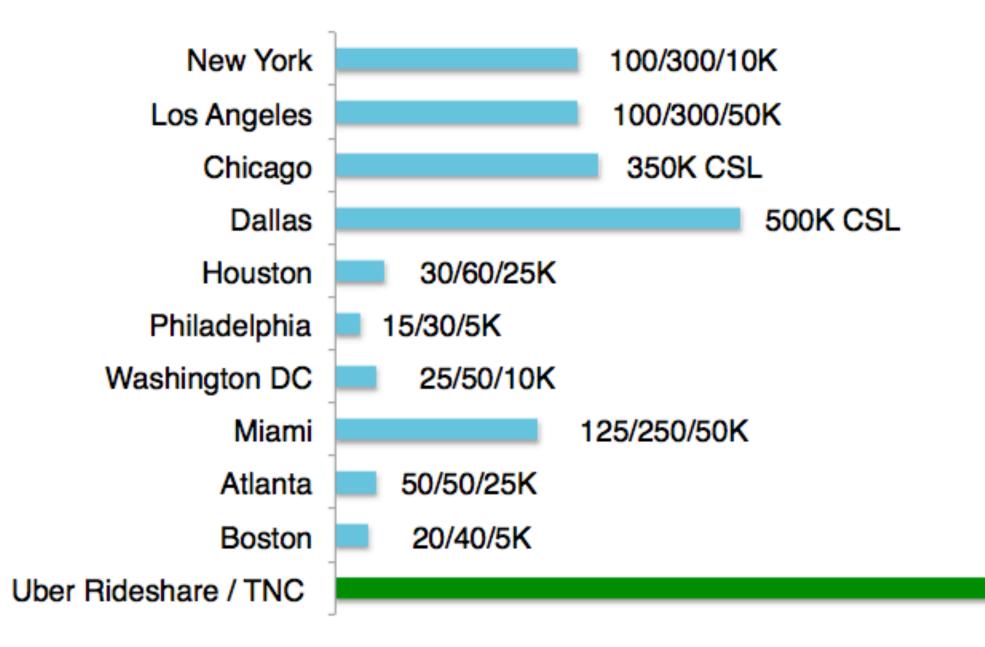
UBER



RIDESHARING REGULATION

Coverage for rideshare trips is substantially higher than taxis

Required Liability Insurance for Taxis (\$) Top 10 US Metropolitan Statistical Areas by Population







Thank You.